# Annual Report | 2019









**TECHNICAL DATA** 

Title:

Public Procurement in Portugal 2019



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## Abbreviations

ALC	Above Community thresholds
BS	Common Procurement Vocabulary
CCP	EUR million
CPV	Electronic Platforms
FBCF	Gross domestic product
ICPEP	Gross fixed capital formation
IM <sub>(alc)</sub>	Goods and services
IMPIC	Electronic Public Procurement Index in Portugal (Ìndice da Contratação Pública Eletrónica em Portugal))
INCM	Instituto dos Mercados Públicos, do Imobiliário e da Construção (Institute of Public Procurement, Real Estate and Construction)
JOUE	Imprensa Nacional Casa da Moeda (the Portuguese Mint and Official Printing Office)
K	Thousand
ME	Manchester Index (above Community thresholds)
OP	Official Journal of the European Union
PE	Public Contracts Code
PIB	Percentage points
рр	Public works
PME	Small and medium-sized enterprises

## 1. INTRODUCTION

The Institute of Public Procurement, Real Estate and Construction (hereinafter referred to as "IMPIC", from Instituto dos Mercados Públicos, do Imobiliário e da Construção) is hereby presenting the 2019 annual report on public procurement in Portugal. The publication takes place at the end of 2019 and aims disseminate the main indicators related to public procurement and promote a better understanding of this field just like in previous years<sup>1</sup>, by using a new tool (Power BI).

This report is made possible by the existence of the BASE portal that was created under the public procurement reform in 2008, namely as regards the mandatory introduction of e-procurement, and is the repository of all public contracts.

The BASE portal is an integral part of the e-procurement model adopted by Portugal in 2009 and plays a significant role in terms of transparency and accountability, namely because it is freely available. Besides that, it also allows for the preparation of analyses that otherwise would not be feasible - at least not in the same way – and that clearly increase the concrete knowledge on public procurement in Portugal, allowing for more informed decisions when designing public policies.

The innovative nature of the Portuguese e-procurement model is self-evident, namely due to the provision of a website with the characteristics and objectives of the BASE portal, and the transposition of the new Directives on public procurement<sup>2</sup> into national law through Decree-Law No 111-B/2017 of 31 August 2017, amending the Public Contracts Code approved by Decree-Law No 18/2008 of 29 January 2008, which entered into force on 1 January 20 and only applies to those procedures where the date of the decision to contract is later than this date. Therefore, this report seeks to adapt to change and reflect the information stemming therefrom.

<sup>&</sup>lt;sup>1</sup> Reports for 2010, 2011, 2012, 2013, 2014, 2015, 2016 and 2017 available on IMPIC's website (http://www.impic.pt/impic/pt-)pt/relatorios-edados-estatisticos/relatorios-de-contratacao-publica and on the BASE portal (<u>http://www.base.gov.pt/Base/pt/Relatorios</u>) <sup>2</sup> Directives 2014/23/EU, 2014/24/EU and 2014/25/EU of 28 March 2014.

## 2. E-PROCUREMENT IN PORTUGAL

The number of procedures reported to the BASE portal in 2019 totalled 146,486<sup>3</sup> and their estimated price<sup>4</sup> amounted to EUR 15,994 million. In the same period, the number of contracts concluded and reported to the BASE portal – irrespective of the year in which the procedure was launched – was 144,226, corresponding to EUR 8,860 million in terms of contractual values. In 2019, the aggregated values do not include simplified direct awards.



Graph 1 - Public procurement in 2019

Procedimentos registados	Registered procedures	
Contratos celebrados	Concluded contracts	
Número	Number	
Milhões de Euros	EUR Million	

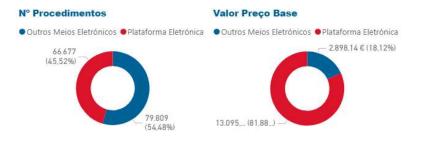
<sup>&</sup>lt;sup>3</sup> This figure includes all procurement procedures, except simplified direct awards and excluded procurement (the number of procedures reported in 2017 - 569,482 - included all procurement procedures, namely simplified direct awards and excluded procurement).

<sup>&</sup>lt;sup>4</sup> The maximum price the contracting authority is willing to pay for the performance of all services constituting the subject-matter of the contract, excluding direct awards (Article 47(1) of the Public Contracts Code).



Among the procedures launched in 2019, those that were carried out through one of the seven electronic platforms authorised for public procurement<sup>5</sup> represent 45.5%, which largely reflects the fact that conducting direct award procedures and preliminary consultations through a platform is not mandatory.

Graph 2 – E-procurement in Portugal in 2019: the weight of the number of procedures carried out in Portugal<sup>6</sup>



Source: BASE portal (September 2020)

N° Procedimentos	Number of procedures
Valor Preço Base	Estimated price value
Outros Meios Eletrónicos	Other electronic means
Plataforma Eletrónica	Electronic platform

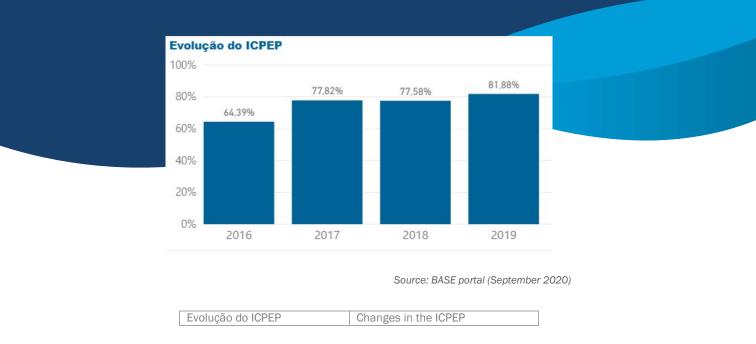
The weight of the procurement procedures carried out through electronic platforms was more significant if we consider the monetary values inherent in those procedures: the sum of the estimated prices of the procedures carried out through public procurement platforms represented 82% of the sum of the estimated price of all the procedures launched in 2019.

<sup>&</sup>lt;sup>5</sup> Platforms of companies licensed and certified by IMPIC and the GNS in accordance with Articles 7 and 8 of Law No 96/2015 of 17 August 2015. <sup>6</sup> Comparing with the preceding years (2010 and 2011), there was a change in the calculation of the ICPEP: instead of using as a criterion the number of contracts concluded in the relevant year, the number of procedures launched in the relevant year was used.

We believe this approach is more appropriate for two reasons: i) first, because when you use the number of contracts you have to consider the procedures launched in previous years, when the use of electronic platforms was not supposed to be very frequent;

ii) second, because the use of the number of concluded contracts would not take into account those procedures that had been launched but did not lead to a contract (which does not mean that there had been no procedure at all or that it had not been conducted through an electronic platform).

Graph 3 – Changes in the ICPEP



Therefore, the Electronic Public Procurement Index in Portugal (ICPEP) – an index designed to monitor the weight of the public procurement procedures carried out through platforms that at present are duly authorized to that effect - was 82%.

Since competitive procedures<sup>7</sup> must be carried out through electronic platforms for public procurement purposes, this indicator depends on the evolution of the procurement procedures launched under direct awards – which saw an increase in their relative weight (see item 3.5.2) – as for these procedures the use of a public procurement platform is at the discretion of the contracting authority.

<sup>&</sup>lt;sup>7</sup> Open procedures and restricted procedures (whose notice is published in the Diário da República, the Portuguese official journal).

## 3. PUBLIC PROCUREMENT FIGURES

In 2019, the total amount of public contracts reported to the BASE<sup>8</sup> portal reached EUR 8,88 billion, as a result of the conclusion of 144,654 contracts.





Bens e Serviços	Goods and services
Obras Públicas	Public works
Número de contratos	Number of contracts
Montantes contratuais (milhões euros)	Contractual amounts (EUR million)

- (a) Contracts with a contractual price of less than EUR 5,000;
- (b) Contracts for the purchase of water and electricity services;
- (c) Contracts of entities operating in the special sectors (water, energy, transport and postal services) below the Community thresholds; (d) Contracts excluded under Article 4 of the Public Contracts Code;
- (e) Contracts resulting from procedures not covered by Part II of the Public Contracts Code, pursuant to Article 5 thereof (e.g.: in house procurement).

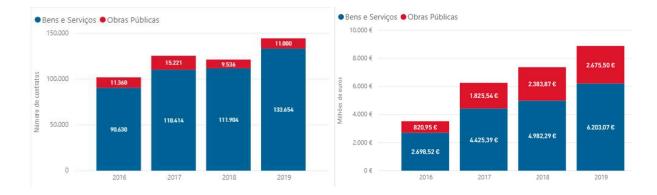
<sup>&</sup>lt;sup>8</sup> It should be noted (like in previous reports) that the reported contracts may not include all the contracts concluded by contracting authorities. Besides the fact that some authorities may not have reported their contracts, either because they did not know it was necessary or for any other reason, there are other contracts that because of their very nature or legal framework may not have been fully reported to the BASE portal, namely:

## 3.1. PUBLIC PROCUREMENT STATISTICS

## 3.1.1. PUBLIC PROCUREMENT EVOLUTION

Compared to the preceding years, 2019 saw an increase in the number of public contracts reported to the BASE portal. This change was observed in particular in public works, which increased 19.4% from 2018 to 2019. In the case of goods and services, there was an increase of 15.4% when compared to 2018.

As regards the contractual amounts, in 2019 there was an overall increase of 20.5% (+ EUR 1,512 million). This corresponds to an increase of 24.5% in goods and services, i.e. + EUR 1,221 million than in 2018, and an increase of 12.2% in public works, i.e. + EUR 292 million.



#### Graph 5 - Public procurement in Portugal from 2016 to 2019: overall figures

Bens e Serviços	Goods and services
Obras Públicas	Public works
Número de contratos	Number of contracts
Montantes contratuais (milhões euros)	Contractual amounts (EUR million)

## 3.1.2. PUBLIC PROCUREMENT AS A SHARE OF GROSS DOMESTIC PRODUCT

In 2019, the weight of the contractual amounts reported to the BASE portal represented 3.26% of the GDP, corresponding to an increase of 0.57 pp.

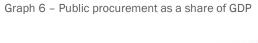
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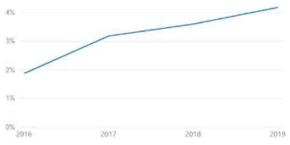
Ano	PIB (M€)	PIB Var. %	Valor Contratual (M€)		Valor Contratual (Data Celebração, Hom., Var. %)
2016	186.489,81 €	36	3.519,47 €	1,89%	
2017	195.947,21 €	5,07%	6.250,98 €	3,19%	77,61%
2018	204.304,76 €	4,27%	7.366,18 €	3,61%	17,84%
2019	212.253,92 €	3,89%	8.878,57 €	4,18%	20,53%
Total	798.995,71 €	36,18%	26.015,20 €	3,26%	51,81%

Source: BASE portal (September 2020) INE - Quarterly National Accounts (last update: 23-09-2019)

Ano	Year
PIB	GDP
Valor contratual (M€)	Contractual value (EUR million)
Peso Contratação face ao PIB	Public procurement as a share of GDP
Valor Contratual (Data Celebração, Hom., Var.%)	Contractual value (Conclusion date, homologous, variation)

If we consider the indicators estimated by the European Commission for 2017, public procurement in Portugal should represent 9.1% of the GDP, but the number of public contracts reported to the BASE portal did not exceed 4.18% in 2019.





Source: BASE portal (September 2020) INE - Quarterly National Accounts (last update: 23-09-2019) Public Procurement Indicators 2017, European Commission

## 3.1.3. PUBLIC PROCUREMENT AND GROSS FIXED CAPITAL FORMATION

From 2017 to 2018, the value of public contracts relating to public works reported to the BASE portal increased to EUR 2,676 million.

Table 2 – Public procurement in Portugal as a share of the GFCF in the construction sector (EUR thousand)

Ano	Formação Bruta Capital Fixo - Construção (M€)		Valor Contratual (M€)		Peso Contratação face ao FBCF - Construção
2016	13.951,04 €		820,95 €		5,88%
2017	16.262,42 €	16,57%	1.825,55 €	122,37%	11,23%
2018	18.011,96 €	10,76%	2.383,87 €	30,58%	13,23%
2019	20.275,31 €	12,57%	2.675,50 €	12,23%	13,20%
Total	68.500,74 €	42,04%	7.705,86 €	53,19%	11,25%

Source: BASE portal (September 2020) INE - Quarterly National Accounts (last update: 23-09-2019)

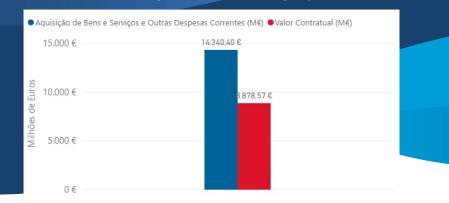
Ano	Year
Formação Bruta Capital Fixo - Construção	GFCF – construction sector
Valor contratual (M€)	Contractual value (EUR million)
Valor Contratual (Data Celebração, Hom., Var.%)	Contractual value (Conclusion date, homologous, variation)
Peso Contratação face ao FBCF - Construção	Public procurement as a share of GFCF – construction sector

Notwithstanding the increase in the value of public works contracts reported to the BASE portal, the ratio between the overall contractual amount and the gross fixed capital formation in construction decreased 0.03 pp, now representing 13.20% of that indicator.

## 3.1.4. PUBLIC PROCUREMENT AND BUDGETARY IMPLEMENTATION BY PUBLIC ADMINISTRATIONS

A comparison between the contractual amounts reported to the BASE portal and the budgetary implementation by public administrations shows that the overall contractual amount of the contracts reported to the BASE portal in 2018 was EUR 8,879 million (including public works), representing 61.9% of the execution headings "purchase of goods and services" and "other current expenditure".

Graph 7 – Public procurement in Portugal: comparison with budgetary implementation (EUR million)



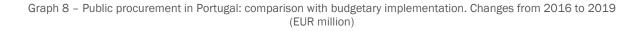
Source: BASE portal (September 2020)

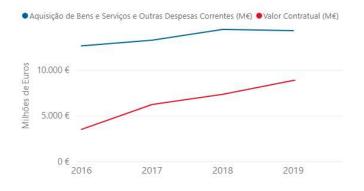
Directorate-General for Budget (Summaries of Budget Implementation - January-December 2019)

Aquisição de Bens e Serviços Correntes e Outras	Acquisitions of goods and services and
Despesas Correntes (M€)	other current expenditure
Valor Contratual (M€)	Contractual value (EUR million)

Although the budgetary implementation value can be affected by contracts concluded in previous years, as well as by procurement procedures to which the Public Contracts Code does not apply, a higher amount for the public contracts reported to the BASE portal should be expected if we consider the budgetary implementation value (the fact that there are contracts which because of their nature (for example, lease contracts) are not reported should, however, be taken into account).

Moreover, this has been a recurring situation in the last years, during which the value of the contracts reported to the BASE portal ranged from 27.8% (2016) to 50.9% (2018).





Source: BASE portal (September 2020) Direção Geral do Orçamento (Síntese da Execução orçamental jan a dez 2019)

Aquisição de Bens e Serviços Correntes e Outras	Acquisitions of goods and services and
Despesas Correntes (M€)	other current expenditure
Valor Contratual (M€)	Contractual value (EUR million)

## 3.1.5. LAUNCHED PROCEDURES VS CONCLUDED CONTRACTS

As mentioned above, 146,487 launched procedures (corresponding to EUR 15,994 million in terms of estimated price) and 144,654 contracts (corresponding to EUR 8,878 million in terms of contractual price) were reported to the BASE portal in 2019.

Comparing with 2018, there was in 2019 an increase in the number of new procedures (+16,958 procedures, i.e. +13.1%), as well as an increase in the number of new contracts (+23,213 new contracts, i.e. +19.1%).

Graph 9 - Comparing the number of launched procedures with the number of concluded contracts and the value of the estimated price of launched procedures with the contractual amounts (2019)



Source: BASE portal (September 2020)

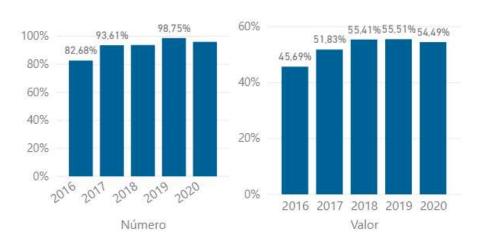
Procedimentos Registados	Registered procedures
Contratos Celebrados	Concluded contracts

In 2019, in the values associated with those procedures and contracts, the aggregate value of the estimated price of launched procedures increased by EUR 2,701 million, as it was the case with the contractual amounts, which increased EUR 1,512 million (+20.5%) in relation to 2018.



While they are distinct concepts<sup>9</sup>, it is possible to establish a link between the procedures launched and the contracts concluded in the same period. The ratio between the number of contracts concluded and the number of procedures launched in 2019 was, therefore, 98.7% in terms of numbers and 55.5%, in terms of contractual amounts.

Compared to 2018, there was a decrease in the level of completed procedures, i.e. in the ratio between the contracts concluded and the procedures launched during the year both as regards the number of contracts (+5 pp), and their value (+0.1 pp).





Número	Number
Valor	Value

<sup>&</sup>lt;sup>9</sup> A procurement procedure means the launching of a procedure that hopefully will lead to the conclusion of a contract. It may happen, however, that some procedures do not result in a contract, either because no tenders are submitted or because the contracting authority decides not to award the contract, or for any other reasons. Conversely, it may happen that a given procedure results in several contracts. That is the case, for example, of contracts with lots or contracts concluded under a framework agreement.

## 3.2. PUBLIC PROCUREMENT PER TYPE OF CONTRACT



#### Graph 11 – Public procurement per type of contract in 2019

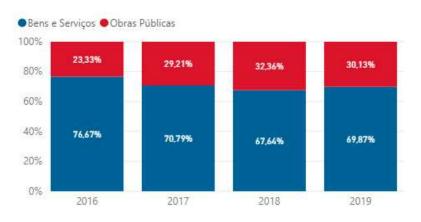
Source: BASE portal (September 2020)

Bens e Serviços	Goods and services
Obras Públicas	Public works
Número de contratos	Number of contracts
Milhões de Euros	EUR million

Most contracts (92%) reported to the BASE portal in 2019 concern the purchase of goods and services. Although to a lesser extent (70%) goods and services were also in majority in terms of contractual amounts.

In 2019, the public contracts structure followed the same trend as that observed since 2010 (as indicated in the first reports on public procurement), whereby the weight of public works contracts<sup>10</sup> has been decreasing in relation to that of contracts for the purchase of goods and services. While in 2010 the contracts related to public works accounted for most part of the total value of public contracts, in 2019 they represented just 30.13%.

Graph 12- Relative weight of goods and services as compared to public works per contractual amounts: 2016 to 2019

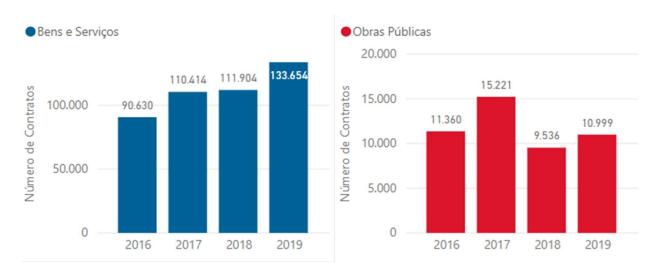


Source: BASE portal (September 2020)

<sup>10</sup> Considering that "public works" include the services related thereto.

The number of contracts concluded in 2019 for goods and services represents an increase of 19.4% over 2018 (+21,750), and an increase of 47.5% (+43,024) in relation to 2016.

As far as public works are concerned, the trend observed in the preceding year was not sustained in 2019, since the number of contracts increased by 15.3% (+1,463) over 2018.



#### Graph 13- Number of contracts concluded from 2016 to 2019

Source: BASE portal (September 2020)

Bens e Serviços	Goods and services
Obras Públicas	Public works
Número de contratos	Number of contracts

In relation to 2018, there was an increase of 24.5% (EUR 1,220 million) in the value of the contracts concluded for goods and services. As for public works, there was an increase of 12.2% (+ EUR 292 million) in the same period.

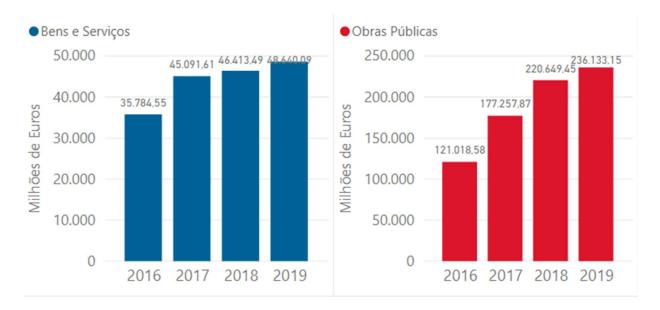


Source: BASE portal (September 2020)

Bens e Serviços	Goods and services
Obras Públicas	Public works
Milhões de Euros	EUR million

In 2019, the average value per contract in the case of public works was EUR 236,133.15, representing an increase of 7% (+ EUR 15,484 per contract) over 2018. In the case of contracts for goods and services, their average value in 2019 was EUR 48,640, corresponding to an increase of 4.8% (+ EUR 2,227 per contract) over 2018.





## 3.3. CONTRACTS PER YEAR OF THE DECISION TO CONTRACT AND PER AVERAGE

## 3.3.1. CONTRACTS PER YEAR OF THE DECISION TO CONTRACT

An analysis of the contracts per year of the decision to contract shows that 79.1% of the contracts concluded in 2019 stem from procurement procedures launched in the same year. Only 23.8% of the contracts had been launched in 2018, and we can consider as residual the number of contracts concluded in 2019 following procedures launched before 2017.

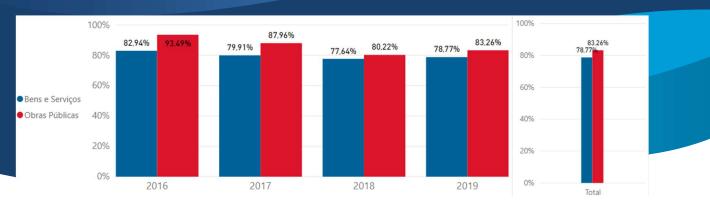
Tipo Contrato	2003	2006	2007	2008	2009	2010	2011	2013	2014	2015	2016	2017	2018	2019	Total
Bens e Serviços	1	1	1	3	2	2	2	12	32	70	447	2.248	25.555	105.278	133.654
Obras Públicas					3		1		1	6	21	103	1.706	9.158	10.999
Total	1	1	1	3	5	2	3	12	33	76	468	2.351	27.261	114 436	144,653

Table 3 – Contracts concluded in 2019 per year of decision

Source: BASE portal (September 2020)

Tipo Contrato	Type of contract
Bens e Serviços	Goods and services
Obras Públicas	Public works

A comparison between 2018 and 2019 shows that the number of contracts resulting from procedures launched in the same year was higher in the latter year.

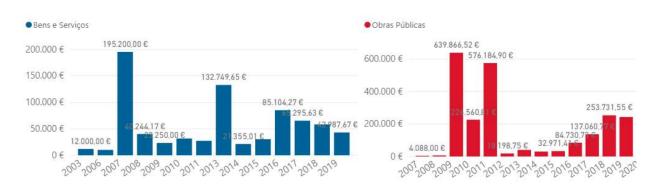


#### Graph 16- Percentage of contracts for which the procurement procedure was launched in the same year

Source: BASE portal (September 2020)

Bens e Serviços	Goods and services
Obras Públicas	Public works

Among the public works contracts concluded in 2019 it is possible to notice that their average value varies according to the year when the procedure was launched, where the average value of the contract increases for the most recently launched procedures, while for goods and services the average value is more constant over the last years.



Graph 17- Average value of contracts concluded in 2018 per year of the procedure decision (EUR)

Bens e Serviços	Goods and services
Obras Públicas	Public works

## 3.3.2. BREAKDOWN OF CONCLUDED CONTRACTS PER MONTH

Looking at the breakdown of the number of contracts concluded over the months, we see that June and August were the months in which fewer contracts were concluded. In May, however, the percentages of the contracts awarded were 10%.

As far as the contractual values are concerned, the breakdown ranged between 5.62% (June) and 10.73% (May).

During the same period, the average value of contracts saw some variation and reached its peak in October (EUR 74,404).

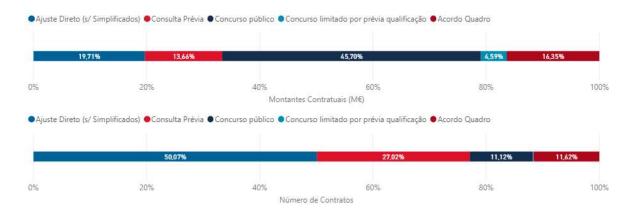


#### Graph 18- Breakdown of concluded contracts per month

Média Valor Contratual (Data Celebração)	Average contractual value (conclusion date)
Número de Contratos	Number of contracts
Valores Contratuais	Contractual amounts

## 3.4. CONTRACTS PER TYPE OF PROCEDURE

Among the contracts concluded in 2019, the direct award was the most frequently used type of procedure, representing 50.1% of the total number of procedures, followed by the preliminary consultation (27.1%). In terms of contractual amounts, its weight was relatively lower (19.7% and 13.7%, respectively).



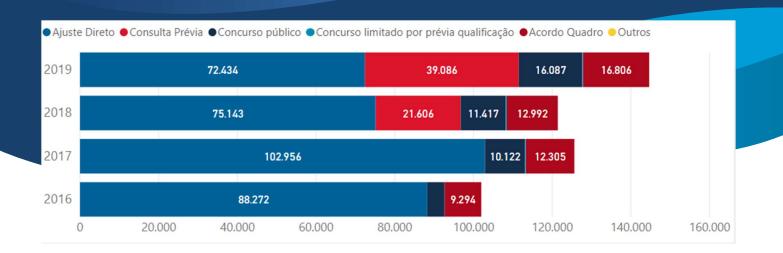


Source: BASE portal (September 2020)

Ajuste Direto (s/ simplificados)	Direct award (excl. simplified ones)
Consulta prévia	Preliminary consultation
Concurso público	Open procedure
Concurso limitado por prévia qualificação	Restricted procedure
Acordo Quadro	Framework agreement

The number of contracts saw an overall increase (+19.1%), particularly in the case of direct awards which were replaced by the preliminary consultation. Although it appears that in previous years the number of contracts under framework agreements was underestimated<sup>11</sup> it increased again in 2019 with 16,806 contracts being recorded. The other procedures include the less used ones (competitive dialogue, provision of immovable property, negotiated procedure and innovation partnership).

<sup>&</sup>lt;sup>11</sup> It should be noted, however, that there have been changes in the way these contracts must be reported when they are linked to framework agreements concluded by eSPap (Entidade de Serviços Partilhados da Administração Pública – a body responsible for managing the Public Administration shared services), which shall have effects in subsequent years.



#### Graph 20 - Number of contracts per type of procedure: changes from 2016 to 2019

Source: BASE portal (September 2020)

Ajuste Direto	Direct award
Consulta prévia	Preliminary consultation
Concurso público	Open procedure
Concurso limitado por prévia qualificação	Restricted procedure
Acordo Quadro	Framework agreement
Outros	Others

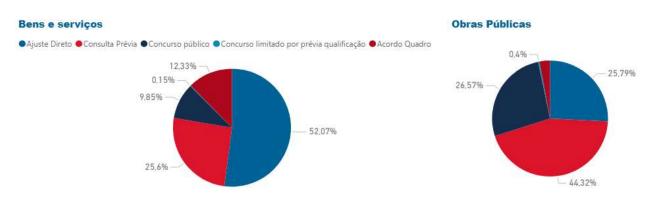
As regards the contractual amounts, the change was also positive (+20.5%). In this respect, restricted competitions should be highlighted as they saw a positive change (+83%).

Graph 21 – Contractual amounts per type of procedure: changes from 2016 to 2019 (EUR million)



● Ajuste Direto ● Consulta Prévia ● Concurso público ● Concurso limitado por prévia qualificação ● Acordo Quadro ● Outros

If we consider the use of the different procurement procedures for each type of contract, we see that the share of direct awards is more significant for goods and services (52.1%) than for public works (25.8%). Competitive procedures, however, are more significant for contracts relating to public works (44.32%) than for contracts relating to the purchase of goods and services (25.6%).



#### Graph 22- Number of contracts per type of procedure (2019)

Source: BASE portal (September 2020)

Bens e serviços	Goods and services
Obras Públicas	Public works
Ajuste Direto	Direct award
Consulta prévia	Preliminary consultation
Concurso público	Open procedure
Concurso limitado por prévia qualificação	Restricted procedure
Acordo Quadro	Framework agreement

As regards the contractual amounts, the contracts concluded under competitive procedures are the majority for public works (79.2%) when compared with contracts for goods and services (37.9%). Conversely, the contracts concluded following a direct award are relatively more relevant for goods and services (25.8%) and represent 5.6% of the public works contracts.



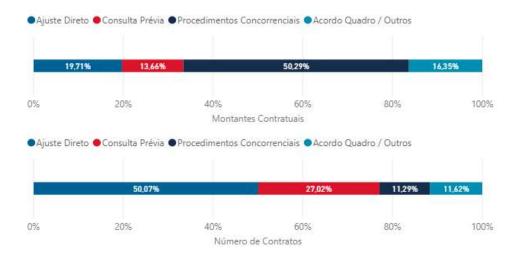
#### Graph 23- Contractual amounts per type of procedure (2019)

#### Source: BASE portal (September 2020)

Aiuste Direto	Direct award
Consulta prévia	Preliminary consultation
Concurso público	Open procedure
Concurso limitado por prévia qualificação	Restricted procedure
Acordo Quadro	Framework agreement

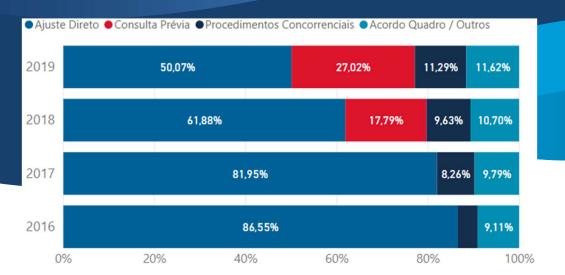
### 3.5. COMPETITIVE PROCEDURES VS PROCEDURES BY INVITATION

The share of contracts concluded in 2019 following a competitive procedure (open procedure and restricted procedure by pre-qualification) was 11.3% in terms of their number but 50.3% in terms of contractual amounts. On the other hand, the contracts concluded under a direct award or preliminary consultation procedure in 2019 represented 77.1% of the total number of contracts and 33.4% in terms of contractual amounts.



Graph 24 - Public procurement in 2019 per type of procedure

Procedimentos concorrenciais	Competitive procedures
Acordo Quadro/ Outros	Framework agreement/ Others



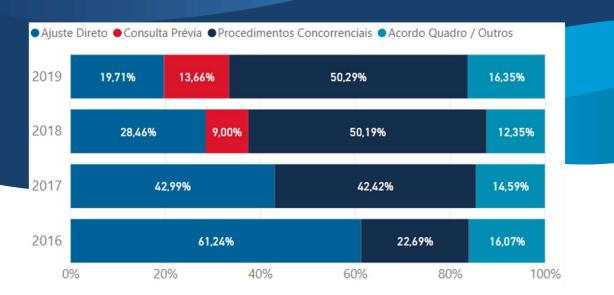
Graph 25- Relative weight of competitive procedures considering their number from 2016 to 2019

Source: BASE portal (September 2020)

Ajuste Direto	Direct award
Consulta prévia	Preliminary consultation
Procedimentos concorrenciais	Competitive procedures
Acordo Quadro	Framework agreement
Outros	Others

In relation to 2018, a new procedure should be emphasised: the preliminary consultation, with 27.1%. Together with the direct award, they account for 77.1%, resulting in a decrease in the relative weight of the direct award procedures from 61,9% to 50.1% (direct award and preliminary consultation) in 2019.

Looking at the weight of the contracts per contractual amount, direct award procedures no longer represent large part of the contracts concluded, although together with the preliminary consultation they represent 33.4% of the contracts. We can see that in 2019 there was an increase in the weight of contracts resulting from competitive procedures (16.35%, i.e. +4 pp over 2018).



Graph 26 - Relative weight of competitive procedures, considering the contractual amounts, from 2016 to 2019

Source: BASE portal (September 2020)

Ajuste Direto	Direct award
Consulta prévia	Preliminary consultation
Procedimentos concorrenciais	Competitive procedures
Acordo Quadro	Framework agreement
Outros	Others

## 3.5.1. COMPETITIVE PROCEDURES

The number and contractual amounts of contracts concluded in 2019 following a competitive procedure gained some space from the other procedures as far as their representativeness in public procurement is concerned.

In competitive procedures, 85.85% (47,572) of the contracts, corresponding to 55.72% (EUR 3,163 million) of the contractual amounts, related to the purchase of goods and services, while the remaining 14.15% of the contracts (7,841) and 44.28% of the contractual amounts related to public works.

Graph 27 - Contracts resulting from competitive procedures in 2019



Source: BASE portal (September 2020)

Bens e Serviços	Goods and services
Obras Públicas	Public works
Número de contratos	Number of contracts
Montantes contratuais	Contractual amounts

Compared to 2018, the findings show that there was an increase in the number of reported contracts for goods and services (+69.1%) as well as an increase for public works (+51.8%).

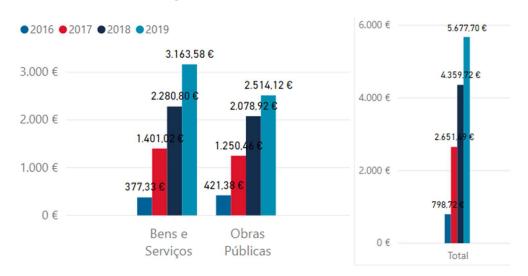




Bens e Serviços	Goods and services
Obras Públicas	Public works



As far as the contractual amounts are concerned, there was an increase in their values (30.2%), due to an increase in both public works (20.9%) and goods and services (38.7%).



Graph 29 - Number of contracts resulting from competitive procedures: from 2016 to 2019

Source: BASE portal (September 2020)

As regards the average value of the contracts concluded in 2019 following a competitive procedure, there was a decrease in both the contracts for the purchase of goods and services (-18%) and the contracts for public works (-20.3%), when compared to 2018.

Graph 30 - Average value of contracts resulting from competitive procedures, per type of contract: from 2016 to 2019 (EUR million)

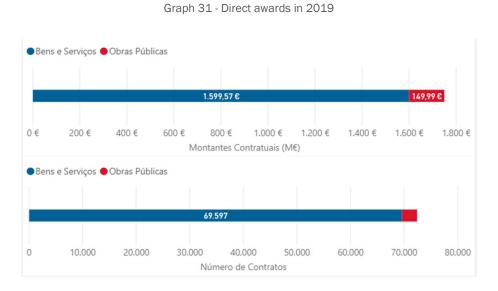


Source: BASE portal (September 2020)

Bens e Serviços	Goods and services
Obras Públicas	Public works

Among the 72,434 contracts concluded in 2019 under direct award procedures (excluding simplified ones), 96.1% (69,597) related to the purchase of goods and services, while the remaining 3.9% (2,837) related to public works contracts.

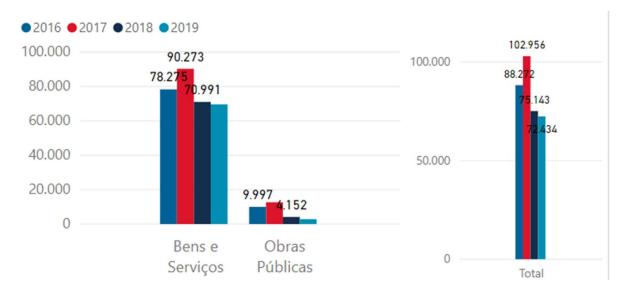
As regards the contractual amounts, more than  $\frac{4}{5}$  (EUR 1,600 million) concerned the purchase of goods and services, while the remaining EUR 150 million (8.6%) were related to public works.



Source: portal BASE (October 2020)



Compared to 2018, there was a decrease in the number of contracts under direct award for the purchase of goods and services (-2%), and an even more significant decrease in the number of contracts under direct award relating to public works (-31.7%).



Graph 32 - Number of contracts under direct award: from 2016 to 2019

Source: portal BASE (October 2020)

Γ	Bens e Serviços	Goods and services
Γ	Obras Públicas	Public works
	Milhões de Euros	EUR million

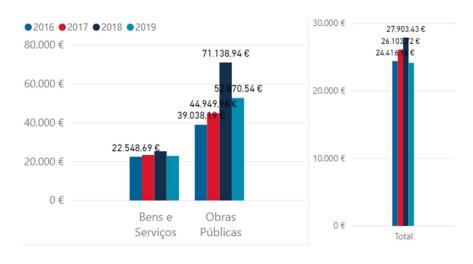
In terms of contractual amounts, the same upward trend was observed for both goods and services (-11.2%) and public works (-49.2%).





Source: portal BASE (October 2020)

Regarding the average contract values, the overall average value per contract in 2019 was EUR 27,882.03, which corresponds to an increase of 6.9% when compared to 2017 (+EUR 1,796.75 per contract).



Graph 34 - Average value of contracts under direct award: from 2016 to 2019

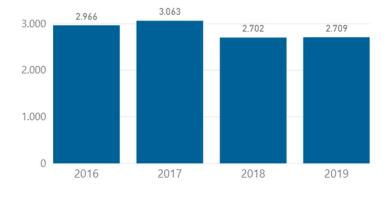
Source: portal BASE (October 2020)

Bens e Serviços	Goods and services
Obras Públicas	Public works

As regards the contracts for goods and services, the average value per contract in 2019 was EUR 22,938.28, corresponding to a decrease of 9.4% over 2018 (-EUR 2,391.46 per contract). For public works there was also a decrease in the average contract value corresponding to 25.7% (-EUR 18,268.40 per contract).



In 2019, the number of contracting authorities (other than groups of entities) that reported direct awards was 2,709, i.e. more 7 contracting authorities than in 2018 (+0.3%).

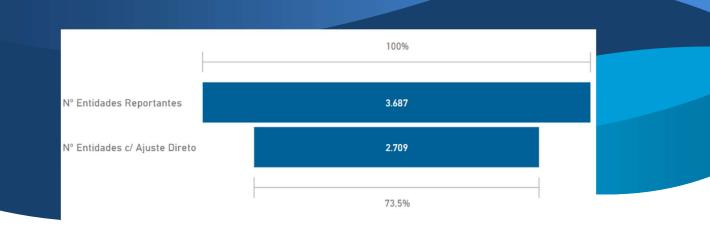


Graph 35 - Number of contracting authorities that reported direct awards

Source: BASE portal (September 2020)

These authorities represented 73.5% of the total number of contracting authorities (3,687) that reported contracts concluded in 2019 to the BASE portal. *A contrario*, this means that 26.5% (978) of the authorities that reported contracts concluded in 2019 did not report any contract concluded under a direct award procedure.

Graph 36 - Number of contracting authorities that reported contracts concluded in 2018, including (or not) direct awards



Source: BASE portal (September 2020)

N° Entidades Reportantes	Number of reporting authorities
N° Entidades c/ Ajuste Direto	Number of authorities that reported direct award
	procedures

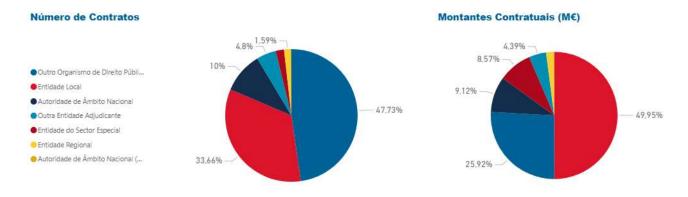
As regards the type of contracts classified according to the CPV and concluded under direct award procedures, "Medical equipments, pharmaceuticals and personal care products" come first (32.24% of the contractual values), followed by "Construction work" (10.96%) and "Business services: law, marketing, consulting, recruitment, printing and security" (10,77%), which together represent more than a half of the total contractual amount under direct awards (53.97%).

Table 4 - Direct awards	s in 2019, per CPV
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CPV	Descrição CPV	Nº Contratos	Peso	Valor Contratual	Peso
33	Equipamento médico, medicamentos e produtos para cuidados pessoais	15.943	32,61%	441.017.254,89 €	32,24%
45	Construção	2.837	5,67%	149.993.712,65 €	10,96%
79	Serviços a empresas: direito, comercialização, consultoria, recrutamento, impressão e segurança	6.430	12,88%	147.309.950,80 €	10,77%
50	Serviços de reparação e manutenção	5.376	10,55%	132.863.627,04 €	9,71%
72	Serviços de TI: consultoria, desenvolvimento de software, Internet e apoio	3.292	6,51%	116.666.853,49 €	8,53%
90	Serviços relativos a águas residuais, resíduos, limpeza e ambiente	1.629	3,33%	80.192.271,47 €	5,86%
71	Serviços de arquitectura, construção, engenharia e inspecção	3.833	7,74%	75.248.513,96 €	5,50%
92	Serviços recreativos, culturais e desportivos	5.180	10,85%	73.991.599,08 €	5,41%
60	Serviços de transporte (excl. transporte de resíduos)	1.173	2,28%	46.477.216,65 €	3,40%
85	Serviços de saúde e acção social	2.115	3,35%	40.210.727,64 €	2,94%
09	Produtos petrolíferos, combustíveis, electricidade e outras fontes de energia	502	0,99%	33.292.899,53 €	2,43%
98	Outros serviços comunitários, sociais e pessoais	1.601	3,24%	30.770.033,98 €	2,25%
Total		49.911	100,00%	1.368.034.661,18 €	100,00%

Equipamento médico, medicamentos e produtos para cuidados	Medical equipment, pharmaceuticals and personal care			
pessoais	products			
Construção	Construction			
Serviços a empresas: direito, comercialização, consultoria,	Business services: law, marketing, consulting, recruitment,			
recrutamento, impressão e segurança	printing and security			
Serviços de reparação e manutenção	Repair and maintenance services			
Serviços de TI: consultoria, desenvolvimento de software, internet e	IT services: consulting, software development, Internet and			
apoio	support			
Serviços relativos a águas residuais, resíduos, limpeza e ambiente	Sewage, refuse, cleaning and environmental services			
Serviços de arquitectura, construção, engenharia e inspecção	Architectural, construction, engineering and inspection services			
Serviços recreativos, culturais e desportivos	Recreational, cultural and sporting services			
Serviços de transporte (excl. transporte de resíduos)	Transport services (excl. Waste transport)			
Serviços de saúde e acção social	Health and social work services			
Produtos petrolíferos, combustíveis, electricidade e outras fontes de	Petroleum products, fuel, electricity and other sources of energy			
energia				
Outros serviços comunitários, sociais e pessoais	Other community, social and personal services			

As the weight of simplified direct awards varied according to the authority concerned, among all contracting authorities that reported in 2019, the majority of these procedures related to "Other bodies governed by public law" (47.7%) followed by "Local authorities" (33.7%) and "National authorities" (10%).

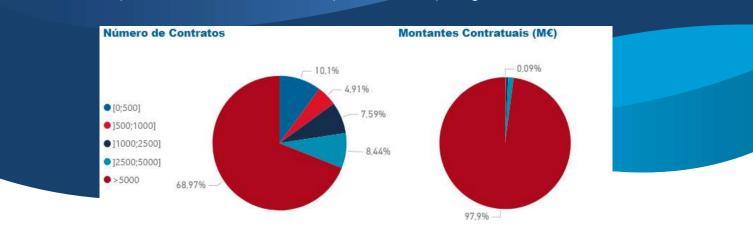


Graph 37 - Breakdown of simplified direct awards per type of authority in 2019

Source: BASE portal (September 2020)

Outro organismo de Direito Público	Other body governed by public law
Entidade Local	Local authority
Autoridade de Âmbito Nacional	National authority
Outra Entidade Adjudicante	Other contracting authority
Entidade do Sector Especial	Entity operating in a special sector
Entidade Regional	Regional authority
Autoridade de Ambito Nacional (Sem Tutela)	Other body governed by public law (without supervisory)

Considering the contract value, contracts with a value higher than EUR 5000 predominated (69% of the number of contracts), These figures above EUR 5,000 refer to works contracts whose simplified direct award may amount to EUR 10,000.



Graph 38 - Breakdown of contracts under simplified direct award, per ranges of contractual amounts

Source: BASE portal (September 2020)

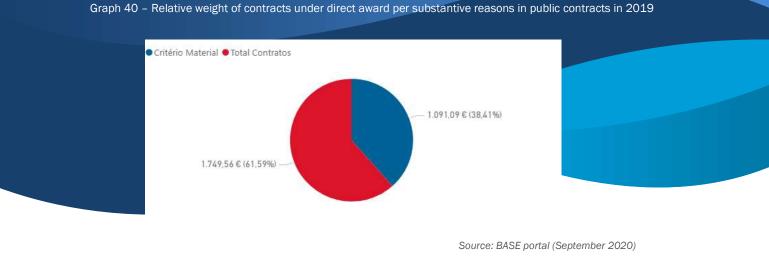
## 3.5.2.1 DIRECT AWARDS PER SUBSTANTIVE CRITERION

Contracts concluded in 2019 following a direct award procedure on the basis of substantive criteria (i.e. not focused on the contract value) represented EUR 1,091 million.



Graph 39 – Relative weight of contracts under direct award per substantive reasons

Material	Substantive reasons
Outros	Others



Critério Material	Substantive reasons
Total Contratos	Total number of contracts

In 2019, the contracts awarded on the basis of substantive criteria represented 38.4% of the value of all reported public contracts.

Compared to 2018, the number of contracts concluded following a direct award procedure on the basis of substantive criteria saw a significant increase. This variation was mainly due to an increase in the number of contracts related to goods and services, since for public works there was a decrease of 10 contracts.

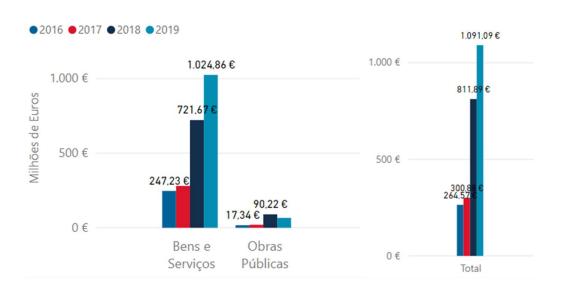
Graph 41 - Changes in the number of contracts concluded on the basis of a substantive criterion in 2019



Bens e Serv	riços	Goods and services
Obras Públi	cas	Public works



As regards the contractual amounts involved, and compared to 2018, there was a general upward trend that was confirmed for goods and services (+42%, corresponding to +EUR 303 million), but not for public works (-24%, corresponding to -EUR 24 million).



Graph 42 - Changes in the contractual amount of contracts concluded on the basis of a substantive criterion in 2019

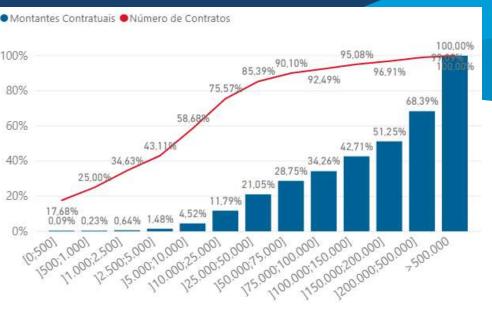
2020)

Source: BASE portal (September

Bens e Serviços	Goods and services
Obras Públicas	Public works
Milhões de Euros	EUR million

Most contracts for goods and services concluded in 2019 on the basis of a substantive criterion (58.7%) had a contractual price of less than EUR 10,000, while 75.6% had a contractual price of less than EUR 25,000.





Source: BASE portal (September 2020)

Montantes contratuais	Contractual amounts
Número de contratos	Number of contracts

On the other hand, considering the contractual amounts involved, contracts with a contractual price of more than EUR 150,000 were more significant: 57.3% of the overall contractual value of contracts concluded on the basis of substantive criteria related to contracts with a contractual price over that amount, and it should be highlighted that the contracts with a contractual price of more than EUR 200,000<sup>12</sup> represented 48.8% of the overall contractual amount.

In the case of public works, if we consider the number of contracts concluded following a direct award procedure on the basis of substantive criteria, the contractual value was less than EUR 25,000 in 32.1% of the contracts and less than EUR 75,000 in 55.1%. As regards the contractual amounts, 73.6% corresponded to contracts with a contractual price of more than EUR 500,000.

<sup>&</sup>lt;sup>12</sup> This roughly corresponds to the Community threshold for the publication of procurement procedures relating to goods and services in the OJEU.

Graph 44 - Breakdown of the contracts for public works concluded on the basis of a substantive criterion in 2019



Source: BASE portal (September 2020)

Montantes contratuais	Contractual amounts
Número de contratos	Number of contracts

"Extreme urgency" was the most frequently invoked reason (72.8% of the total number of these contracts and 64.5% of the contractual amounts) and, together with the reason "resulting from procedures where all tenders were excluded", represented <sup>3</sup>/<sub>4</sub> of the amounts involved.

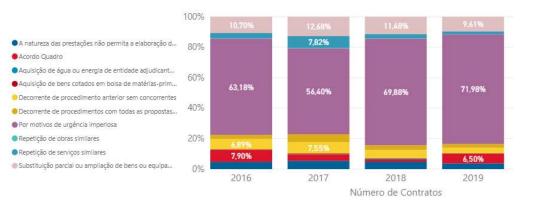
Table 5 - Breakdown of the contractual amounts of the contracts concluded on the basis of a substantive criterion in2018, per substantive reason

Motivo	Nº Contratos	Peso	Valor Contratual (M€)	Peso
Por motivos de urgência imperiosa	8.519	72,83%	290,36 €	64,51%
Decorrente de procedimentos com todas as propostas excluídas	295	3,01%	35,19 €	7,82%
Decorrente de procedimento anterior sem concorrentes	431	3,30%	29,00 €	6,44%
Repetição de serviços similares	216	1,55%	28,12 €	6,25%
Substituição parcial ou ampliação de bens ou equipamentos de específico uso	1.137	8,29%	26,33 €	5,85%
A natureza das prestações não permita a elaboração de especificações contrat	442	3,78%	21,17 €	4,70%
Acordo Quadro	769	6,34%	9,21 €	2,05%
Aquisição de água ou energia de entidade adjudicante que exerça a actividade	8	0,02%	5,81 €	1,29%
Concurso de concepção	22	0,14%	2,51 €	0,56%
As prestações se destinem a permitir a prestação ao público de um ou mais se	101	0,73%	2,37 €	0,53%
Total	11.940	100,00%	450,06 €	100,00%

Por motivos de urgência imperiosa	For reasons of extreme urgency
Decorrente de procedimentos com todas as propostas excluídas	Resulting from a procedure where all tenders were excluded
Decorrente de procedimento anterior sem concorrentes	Resulting from a previous procedure that had no response
Repetição de serviços similares	Repetition of similar services
Substitução parcial ou ampliação de bens ou equipamentos de	Parcial replacement or extension of goods or equipment for
específico uso	specific normal use by the contracting authority
A natureza das prestações não permita a elaboração de	Due to the nature of the supplies it is not possible to draft
especificações contratuais	sufficiently precise contractual specifications
Acordo Quadro	Framework agreement
Aquisição de água ou energia de entidade adjudicante que exerça	Acquisition of water or energy from a contracting authority carrying
a actividade	out the activity
Concurso de concepção	Contest notice
As prestações se destinem a permitir a prestação ao público de	The services are intended to allow the provision of one or more
um ou mais serviços de telecomunicações	telecommunications services to the public

Compared to 2018, there was an increase in the predominance of the "reasons of extreme urgency", representing now  $\approx$  more than  $5\!/_8$  of the contracts where substantive criteria were invoked.

Graph 45 - Breakdown of the number of contracts concluded on the basis of a substantive criterion from 2016 a 2019

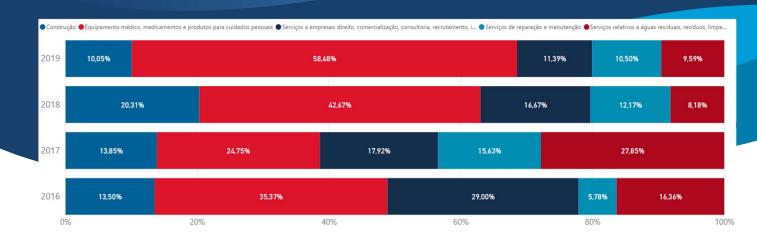


#### Source: BASE portal (September 2020)

A natureza das prestações não permita a elaboração de especificações contratuais suficientemente precisas	Due to the nature of the supplies it is not possible to draft sufficiently precise contractual specifications
Acordo Quadro	Framework agreement
Aquisição de água ou energia de entidade adjudicante que exerça a	Acquisition of water or energy from a contracting authority
actividade	carrying out the activity
Aquisição de bens cotados em bolsa de matérias-primas	Acquisition of goods quoted on the stock exchange of raw
	materials
Decorrente de procedimento anterior sem concorrentes	Resulting from a previous procedure without competitors
Decorrente de procedimentos com todas as propostas excluídas	Resulting from a procedure where all tenders were excluded
Por motivos de urgência imperiosa	For reasons of extreme urgency
Repetição de obras similares	Repetition of similar works
Repetição de serviços similares	Repetition of similar services
As prestações se destinem a permitir a prestação ao público de um ou	The services are intended to allow the provision of one or more
mais serviços de telecomunicações	telecommunications services to the public

As far as the type of expenditure is concerned, if we consider the contractual amount and the CPV, substantive reasons were given mainly for the purchase of "Medical equipments, pharmaceuticals and personal care products" (49.9%), "Business services: law, marketing, consulting, recruitment, printing and security" (17%) and "Construction work" (19.2%), which together corresponded to an 86% "share".

# Graph 46 - Breakdown of the contractual amounts of the contracts concluded on the basis of a substantive criterion, per CPV



#### Source: BASE portal (September 2020)

Equipamento médico, medicamentos e produtos para cuidados pessoais	Medical equipment, pharmaceuticals and personal care products
Construção	Construction
Serviços a empresas: direito, comercialização, consultoria,	Business services: law, marketing, consulting, recruitment,
recrutamento, impressão e segurança	printing and security
Serviços de reparação e manutenção	Repair and maintenance services
Serviços de TI: consultoria, desenvolvimento de software, internet e	IT services: consulting, software development, Internet and
apoio	support
Serviços relativos a águas residuais, resíduos, limpeza e ambiente	Sewage, refuse, cleaning and environmental services
Serviços de arquitectura, construção, engenharia e inspecção	Architectural, construction, engineering and inspection
	services
Serviços recreativos, culturais e desportivos	Recreational, cultural and sporting services
Serviços de transporte (excl. transporte de resíduos)	Transport services (excl. Waste transport)
Serviços de saúde e acção social	Health and social work services
Produtos petrolíferos, combustíveis, electricidade e outras fontes de	Petroleum products, fuel, electricity and other sources of
energia	energy
Outros serviços comunitários, sociais e pessoais	Other community, social and personal services

## 3.5.2. PRELIMINARY CONSULTATION

In 2019, 38,877 contracts were concluded following a preliminary consultation, a procedure that was started in 2018, where the contracting authority directly invites at least three economic operators of its choice to tender and may negotiate certain aspects of the performance of the contract to be concluded.





Source: portal BASE (October 2020)

Bens e Serviços	Goods and services
Obras Públicas	Public works
Montantes contratuais	Contractual amounts
Número de contratos	Number of contracts

Among the 38,877 contracts concluded in 2019 following a preliminary consultation procedure, 87.5% (34,004) related to the purchase of goods and services, while the remaining 12.5% (4,873) related to public works.

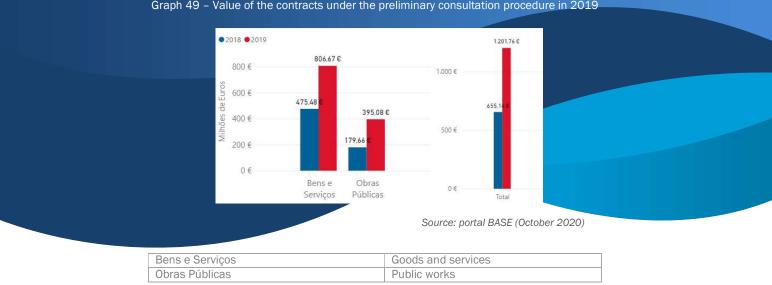


Graph 48 – Number of contracts under the preliminary consultation procedure in 2019

Source: portal BASE (October 2020)

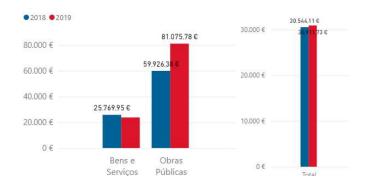
Bens e Serviços	Goods and services
Obras Públicas	Public works

As regards the contractual amounts, EUR 807 million concerned the purchase of goods and services, and the remaining EUR 395 million (32.9%) concerned public works.



Graph 49 - Value of the contracts under the preliminary consultation procedure in 2019

As regards the average value of the contracts, the average value per contract in 2019 was overall EUR 30,911.73.



Graph 50 – Average value of contracts under the preliminary consultation procedure in 2019

Source: portal BASE (October 2020)

Bens e Serviços	Goods and services
Obras Públicas	Public works

As regards the contracts for goods and services, the average value per contract in 2019 was EUR 23,722.88. For public works it was EUR 81,075.78.

As regards the type of contracts classified according the CPV and concluded following a preliminary consultation, "Construction work" comes first (47.17%), followed" by "Architectural, construction, engineering and inspection services" (11.82%) and "Business services: law, marketing, consulting, recruitment, printing and security" (11.27%), which together represent more than a half of the total contractual amount under preliminary consultation procedures (70.26%).

#### Table 6 – Preliminary consultation in 2019, per CPV

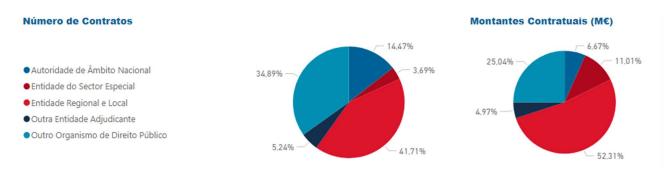
CPV	Descrição CPV	Nº Contratos	Peso	Valor Contratual (M€) ▼	Peso	
45	Construção	4.873	21,49%	395,08 €	47,17%	
71	Serviços de arquitectura, construção, engenharia e inspecção	2.326	10,25%	98,96 €	11,82%	
79	Serviços a empresas: direito, comercialização, consultoria, recrutamento, imp	2.889	12,27%	94,38 €	11,27%	
72	Serviços de TI: consultoria, desenvolvimento de software, Internet e apoio	1.231	5,23%	47,96 €	5,73%	
50	Serviços de reparação e manutenção	1.668	7,22%	39,63 €	4,73%	
33	Equipamento médico, medicamentos e produtos para cuidados pessoais	3.734	15,40%	37,09 €	4,43%	
15	Produtos alimentares, bebidas, tabaco e produtos afins	2.927	12,17%	34,36 €	4,10%	
30	Máquinas, equipamento e material de escritório e de informática, excepto m	1.979	7,88%	31,18 €	3,72%	
34	Equipamento e produtos auxiliares de transporte	1.011	4,33%	29,51 €	3,52%	
90	Serviços relativos a águas residuais, resíduos, limpeza e ambiente	878	3,74%	29,38 €	3,51%	
Total		23.516	100,00%	837,54 €	100,00%	

#### Source: portal BASE (October 2020)

Construção	Construction	
Serviços de arquitectura, construção, engenharia e inspecção	Architectural, construction, engineering and inspection services	
Serviços a empresas: direito, comercialização, consultoria,	Business services: law, marketing, consulting, recruitment,	
recrutamento, impressão e segurança	printing and security	
Serviços de TI: consultoria, desenvolvimento de software, internet	IT services: consulting, software development, Internet and	
e apoio	support	
Serviços de reparação e manutenção	Repair and maintenance services	
Equipamento médico, medicamentos e produtos para cuidados	Medical equipment, pharmaceuticals and personal care products	
pessoais		
Produtos alimentares, bebidas, tabaco e produtos afins	Food, beverages, tobacco and related products	
Máquinas, equipamento e material de escritório e de informática,	Office and computing machinery, equipment and supplies except	
excepto mobiliário e pacotes de programas (software) furniture and software packages		
Equipamento e produtos auxiliares de transporte	Transport equipment and auxiliary products to transportation	
Serviços relativos a águas residuais, resíduos, limpeza e ambiente Sewage, refuse, cleaning and environmental services		

As the weight of preliminary consultations varied according to the authority concerned, among all the contracting authorities that in 2019 reported their contracts, most of this type of procedures relates to "Local authorities" (41.71%), followed by "Other bodies governed by public law" (34.89%) and "National authorities" (14.47%).

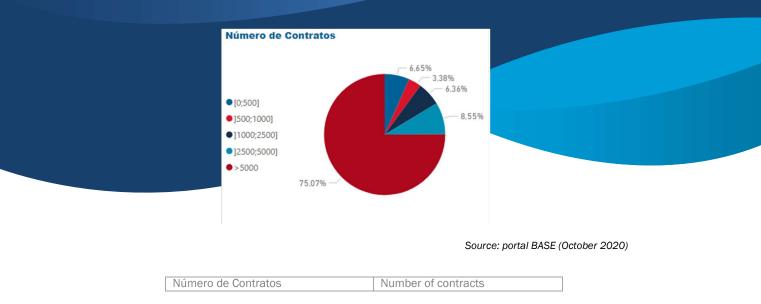
#### Graph 51 - Breakdown of preliminary consultations per type of authority in 2019



#### Source: portal BASE (October 2020)

Autoridade de Âmbito Nacional	National authority
Entidade do Sector Especial	Entity operating in a special sector
Entidade Regional e Local	Regional and local authority
Outra Entidade Adjudicante	Other contracting authority
Outro organismo de Direito Público	Other body governed by public law

An analysis per ranges shows that the contracts concluded following a preliminary consultation for a value equal to or higher than EUR 5,000 were majority (75.07%).



Graph 52 - Breakdown of contracts under a preliminary consultation procedure, per ranges of contractual amounts

# 3.5.3.1 PRELIMINARY CONSULTATION PER SUBSTANTIVE REASON

The contracts concluded following a preliminary consultation on the basis of a substantive reason (therefore, not focused on the contract value) in 2019 represented EUR 165.60 million.

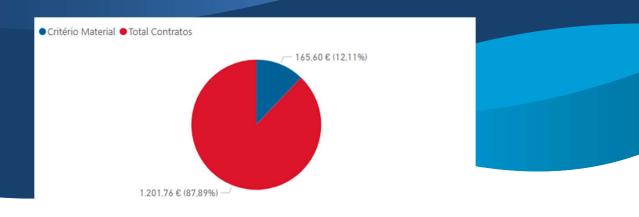


Graph 53 – Relative weight of contracts under a preliminary consultation procedure per substantive reasons

Source: portal BASE (October 2020)

Montantes contratuais (M€)	Contractual amounts (EUR million)
Número de Contratos	Number of contracts

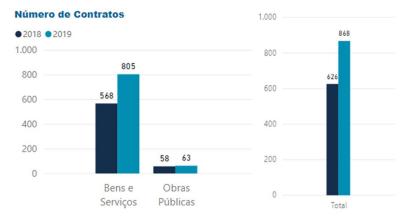
Graph 54 – Relative weight of contracts under a preliminary consultation procedure per substantive reasons in public contracts in 2019



Source: portal BASE (October 2020)

Critério Material	Material Criteria
Total Contratos	Total of contracts

In 2019, contracts awarded on the basis of substantive criteria represented 12.11% of the value of all reported public contracts (868).

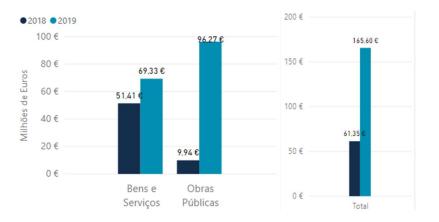


Graph 55 - Number of contracts concluded following a preliminary consultation on the basis of a substantive criterion in 2019

#### Source: portal BASE (October 2020)

Número de Contratos	Number of contracts
Bens e Serviços	Goods and services
Obras Públicas	Public works
Total	Total

As regards the contractual amounts involved, they reached EUR 69.33 million for goods and services and EUR 96.27 million for public works.



Graph 56 - Contractual amount of the contracts concluded following a preliminary consultation on the basis of a substantive criterion in 2019

Source: portal BASE (October 2020)

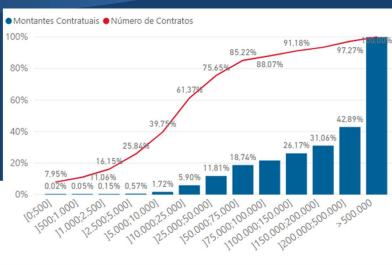
B	ens e Serviços	Goods and services
С	bras Públicas	Public works
Ν	1ilhões de Euros	EUR million

Most contracts for goods and services concluded in 2019 on the basis of a substantive criterion (61.4%) had a contractual price of less than EUR 25,000, while 91.2% had a contractual price of less than EUR 500,000.

On the other hand, considering the contractual amounts involved, contracts with a contractual price of more than EUR 150,000 were more significant: 68.9% of the overall contractual value of contracts concluded on the basis of substantive criteria related to contracts with a contractual price over that amount, but it should be highlighted that the contracts with a contractual price of more than EUR 200,000<sup>13</sup> represented 70.9% of the overall contractual amount.

<sup>&</sup>lt;sup>13</sup> This roughly corresponds to the Community threshold for the publication of procurement procedures relating to goods and services in the OJEU.

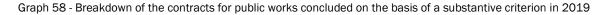
Graph 57 - Breakdown of the contracts for goods and services concluded on the basis of a substantive criterion in 2019

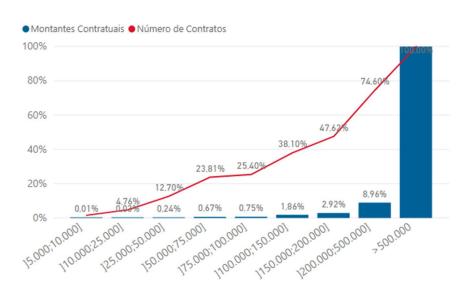


Source: portal BASE (October 2020)

Montantes contratuais	Contractual amounts
Número de contratos	Number of contracts

In the case of public works, if we consider the number of contracts concluded following a preliminary consultation on the basis of substantive criteria, the contractual value was less than EUR 25,000 in 12.7% of the contracts and less than EUR 75,000 in 23.8%. As regards the contractual amounts, 91.1% corresponded to contracts with a contractual price of more than EUR 200,000.





Source: portal BASE (October 2020)

"Extreme urgency" was the most frequently invoked reason (43.73% of the total number of these contracts and 7.60% of the contractual amounts).

 Table 7 – Breakdown of the contractual amounts of the contracts concluded on the basis of a substantive criterion in 2019, per substantive reason

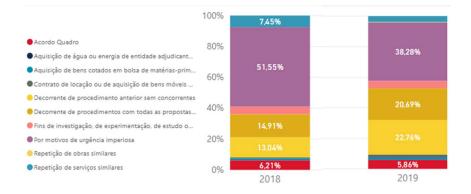
Motivo	Nº Contratos	Peso	Valor Contratual (M€)	Peso
Por motivos de urgência imperiosa	111	43,73%	8,94 €	7,60%
Decorrente de procedimentos com todas as propostas excluídas	60	22,03%	76,20 €	64,75%
Decorrente de procedimento anterior sem concorrentes	66	18,64%	5,73 €	4,87%
Acordo Quadro	17	5,76%	1,67 €	1,42%
Fins de investigação, de experimentação, de estudo ou de desenvolvimento	14	4,07%	6,44 €	5,48%
Repetição de serviços similares	11	3,39%	3,87 €	3,29%
Contrato de locação ou de aquisição de bens móveis ou aquisição de serviços	5	1,36%	0,27 €	0,23%
Aquisição de bens cotados em bolsa de matérias-primas	4	0,68%	4,50 €	3,82%
Repetição de obras similares	1	0,34%	3,59 €	3,05%
Aquisição de água ou energia de entidade adjudicante que exerça a actividade	1		6,47 €	5,50%
Total	290	100,00%	117,68 €	100,00%

Source: portal BASE (October 2019)

Por motivos de urgência imperiosa	For reasons of extreme urgency
Decorrente de procedimentos com todas as propostas excluídas	Resulting from a procedure where all tenders were excluded
Decorrente de procedimento anterior sem concorrentes	Resulting from a previous procedure that had no response
Acordo Quadro	Framework agreement
Fins de investigação, de experimentação, de estudo ou de desenvolvimento	Research, experimentation, study or development purposes
Repetição de serviços similares	Repetition of similar services
As prestações se destinem a permitir a prestação ao público de um ou mais serviços de telecomunicações	The services are intended to allow the provision of one or more telecommunications services to the public
Aquisição de bens cotados em bolsa de matérias-primas	Acquisition of goods quoted on the stock exchange of raw materials
Repetição de obras similares	Repetition of similar works
Aquisição de água ou energia de entidade adjudicante que exerça a actividade	Acquisition of water or energy from a contracting authority carrying out the activity



The reasons "extreme urgency" and "resulting from procedures where all tenders were excluded" represented 72.35% of the amounts involved.



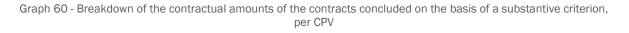
Graph 59 - Breakdown of the number of contracts concluded on the basis of a substantive criterion

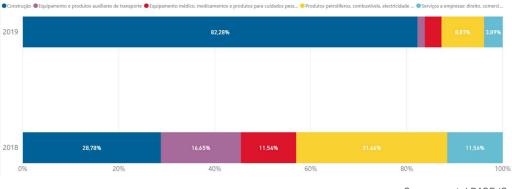
#### Source: portal BASE (October 2020)

Acordo Quadro	Framework agreement		
Aquisição de água ou energia de entidade adjudicante que exerça a	Acquisition of water or energy from a contracting authority		
actividade	carrying out the activity		
Aquisição de bens cotados em bolsa de matérias-primas	Acquisition of goods quoted on the stock exchange of raw		
	materials		
Contrato de locação ou de aquisição de bens móveis ou aquisição	Rental or purchase contract for movable property or purchase of		
de serviços	services		
Decorrente de procedimento anterior sem concorrentes	Resulting from a previous procedure that had no response		
Decorrente de procedimentos com todas as propostas excluídas	Resulting from a procedure where all tenders were excluded		
Fins de investigação, de experimentação, de estudo ou de desenvolvimento	Research, experimentation, study or development purposes		
Por motivos de urgência imperiosa	For reasons of extreme urgency		
Repetição de obras similares	Repetition of similar works		
Repetição de serviços similares	Repetition of similar services		



As far as the type of expenditure is concerned, if we consider the contractual amount and the CPV, substantive reasons were given mainly for the purchase of "Construction work" (82.28%) and "Petroleum products, fuel, electricity and other sources of energy" (8.87%), which together corresponded to a 91.15% "share.



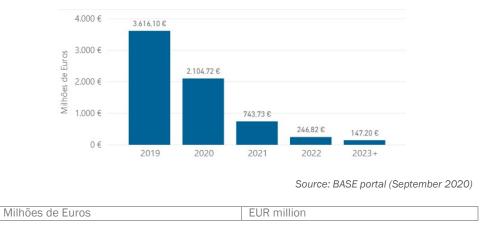


Source: portal BASE (October 2020)

Construção	Construction		
Equipamento e produtos auxiliares de transporte	Transport equipment and auxiliary products to transportation		
Equipamento médico, medicamentos e produtos para cuidados	Medical equipment, pharmaceuticals and personal care		
pessoais	products		
Produtos petrolíferos, combustíveis, electricidade e outras fontes de	Petroleum products, fuel, electricity and other sources of energy		
energia			
Serviços a empresas: direito, comercialização, consultoria,	Business services: law, marketing, consulting, recruitment,		
recrutamento, impressão e segurança	printing and security		

# 4. FORECAST FOR CHARGES ARISING FROM CONCLUDED CONTRACTS

Most of the contracts concluded in 2019 were planned to be performed during the same year.



Graph 61 - Forecast for charges arising from contracts concluded in 2019 (EUR million)

There are, however, some variations as regards the expected charges over time, in particular if we consider the type of expenditure.

Therefore, if we look at the contracts taking into account the CPV codes, we can see that the most significant in terms of contractual amounts were: "33 - Medical equipments, pharmaceuticals and personal care products" (85%), "45 - Construction work" (51%), and "34 - Transport equipment and auxiliary products to transportation" (53%). These groups had the highest forecast rates of performance in the same year in which the contract was concluded (2019).

On the contrary, since the forecast rate for the performance of contracts in the same year of conclusion (2019) was less significant (lower than 50 %) for codes "55 – Hotel, restaurant and retail trade services", and "50 – Repair and maintenance services", it was in these headings that multi-annual contracts were more predominant.



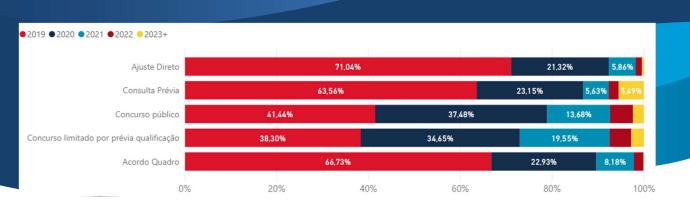
#### Graph 62 - Forecast of charges arising from contracts concluded in 2019, per CPV

#### Source: BASE portal (September 2020)

Construção Construction			
Equipamento médico, medicamentos e produtos para cuidados	Medical equipment, pharmaceuticals and personal care		
pessoais	products		
Produtos petrolíferos, combustíveis, electricidade e outras fontes de	Petroleum products, fuel, electricity and other sources of energy		
energia			
Serviços de reparação e manutenção	Repair and maintenance services		
Serviços a empresas: direito, comercialização, consultoria,	Business services: law, marketing, consulting, recruitment,		
recrutamento, impressão e segurança	printing and security		
Serviços de TI: consultoria, desenvolvimento de software, internet e	IT services: consulting, software development, Internet and		
apoio	support		
Serviços relativos a águas residuais, resíduos, limpeza e ambiente	Sewage, refuse, cleaning and environmental services		
Serviços de arquitectura, construção, engenharia e inspecção	Architectural, construction, engineering and inspection services		
Serviços de hotelaria, restauração e comércio a retalho	Hotel, restaurant and retail trade services		
Equipamento e produtos auxiliares de transporte	Transport equipment and auxiliary products to transportation		

An analysis of the type of procedure underlying the contract leads to the conclusion that contracts under direct award tended to be executed within a shorter period of time: 71% of the value of these contracts was expected to be executed during 2019.

On the contrary, contracts resulting from a competitive procedure (either an open procedure or a restricted procedure with pre-qualification) were expected to spread over a longer period (they were expected to be executed in 2021 and in the following years).



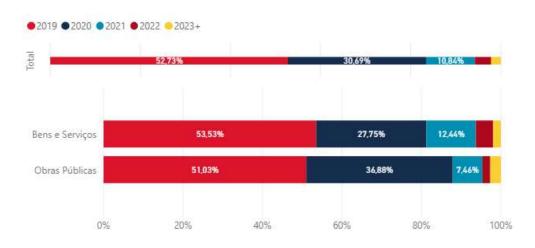
### Graph 63 - Forecast of charges arising from contracts concluded in 2019, per type of procedure

Source: BASE portal (September 2020)

Ajuste Direto	Direct award
Consulta prévia	Preliminary consultation
Concurso público	Open procedure
Concurso limitado por prévia qualificação	Restricted procedure
Acordo Quadro	Framework agreement

A similar analysis per type of contract shows that, in the breakdown of charges over the years of performance of the contract, the concentration of the performance in the same year in which the contract was concluded is higher for goods and services (53.53%) than for public works (51.03%).

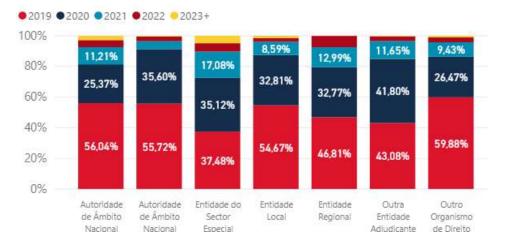




Bens e Serviços	Goods and services
Obras Públicas	Public works
Total	Total

Considering the multi-annual nature of the contracts concluded in 2019 per type of authority, we can conclude that most short-term contracts (until late 2019) tended to be awarded by "Other bodies governed by public law" (60%), "National authorities" (56%) and "Local authorities" (55.7%).

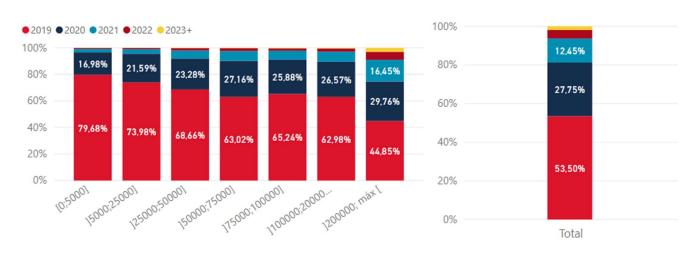
"Entities operating in the special sector" (37.5%) and "Other contracting authorities" (43.1%) show an opposite trend, as their most significant contracts were to be performed in 2020 and beyond.



Graph 65- Forecast of charges arising from contracts concluded in 2019, per type of contracting authority

Autoridade de Âmbito Nacional	National authority
Autoridade de Âmbito Nacional (Sem Tutela)	Other body governed by public law (without supervisory)
Entidade do Sector Especial	Entity operating in a special sector
Entidade Local	Local authority
Entidade Regional	Regional authority
Outra Entidade Adjudicante	Other contracting authority
Outro organismo de Direito Público	Other body governed by public law

If we use the contract value as a criterion, we can conclude that, for purchases of goods and services, the increase in the number of multi-annual contracts is in line with the increase in contractual amounts. Among the contracts with a value of less than EUR 5,000, it was expected that 80% of their contractual would be executed in 2019, while in the case of contracts with a value of more than EUR 200,000 only 45% of their value was planned to be executed in the same year.

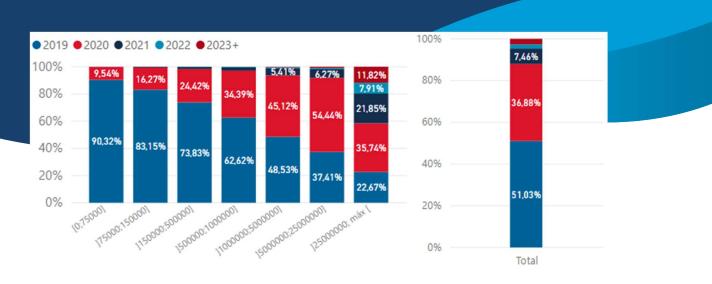


Graph 66 - Forecast of charges arising from contracts concluded in 2019, per range of contractual value – Goods and services

Source: BASE portal (September 2020)

We can see the same trend in the case of public works, but it is not so clear-cut. For contracts with a value of more than EUR 5 million, less than a half of the contractual value was planned to be executed in 2019.

Graph 67 - Forecast of charges arising from contracts concluded in 2018, per range of contractual value – Public Works



Source: BASE portal (September 2020)

### 5. AVERAGE LENGHT OF PROCUREMENT PROCEDURES

As regards the length of pre-contractual procedures, when considered as the number of days from the beginning of the procedure (publication of the notice or dispatch of the invitation) to the date when the contract is concluded, we see that  $\approx \frac{1}{8}$  of the procedures took up to 4 days (incl.) until the corresponding decision was made.





Bens e Serviços	Goods and services	
Obras Públicas	Public works	
Número de contratos (Data Celebração, %)	Number of contracts (Conclusion date, %)	
Até dias   De até Days	Up to days   From_to days	

Nevertheless, the length of the procedures varied according to the type of contract: in the case of goods and services, 11.36% of the procedures took less than 4 days to be completed, while in the case of public works, in the same period, only 0.56% of the procedures were completed.

The abovementioned figures are affected by the proportion of the number of procedures under direct award in the number of contracts reported, as direct award procedures tend to be swifter than competitive procedures. The average time limits for the completion of procedures for contracts preceded by an open or a restricted tender procedure were higher.



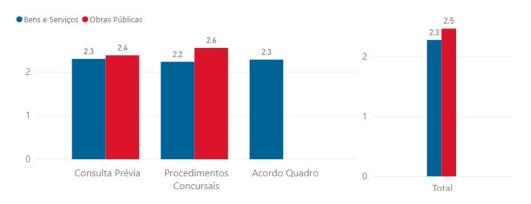
Graph 69- Length of procedures related to contracts concluded in 2018, per time range and per type of contract (contracts resulting from competitive procedures)

Bens e Serviços	Goods and services	
Obras Públicas	Public works	
Número de contratos (Data Celebração, %)	Number of contracts (Conclusion date, %)	
Até dias   De até Days	Up to days   Fromto days	

# 6. NUMBER OF COMPETITORS BY PROCEDURE

In order to assess the level of competition in public procurement, we analysed a sample of procedures carried out through electronic platforms whose contracts were reported to the BASE portal.

As regards the average number of tenders received for each procurement there is a difference between the contracts for goods and services (2.3) and the contracts for public works (2.5).



Graph 70- Average number of tenders per procedure (2019)

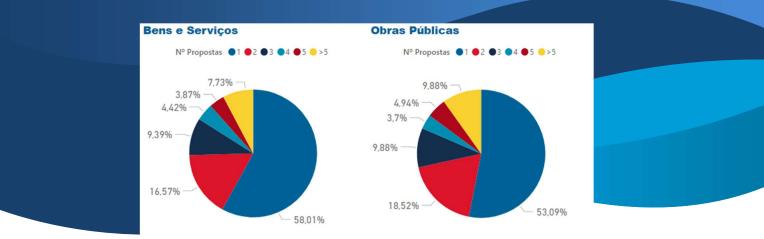
Source: BASE portal (September 2020)

Consulta Prévia	Preliminary consultation
Procedimentos Concursais	Competitive procedures
Acordo Quadro	Framework agreement
Total	Total

It would be expected, that the number of competitors per procedure would be higher in the case of competitive procedures than in the case of framework agreements and direct awards, but the figures are very approximate.

A more detailed analysis of competitive procedures shows that in 92% of the procedures for the purchase of goods and services and in 90% of the procedures concerning public works, at least two proposals were submitted for consideration by the contracting authority.





Source: BASE portal (September 2020)

Bens e Serviços	Goods and services
Obras Públicas	Public works
N° Propostas	Number of tenders

Additionally, more than five tenders were submitted in a significant number of procedures, especially for public works (10% of the procedures), although this was also relevant for goods and services (8%). In the case of preliminary consultations for the purchase of goods and services, only one tender was submitted in more than  $\frac{3}{4}$  of the procedures.

The weight of contracts resulting from procedures in which only one tender was submitted decreased in line with the contractual value: while 60% of the procedures with an estimated price of less than EUR 25,000 received only one tender, in the case of procedures with an estimated price between EUR 25,000 and EUR 50,000 that share decreased by 38.31 pp to 51.6%.



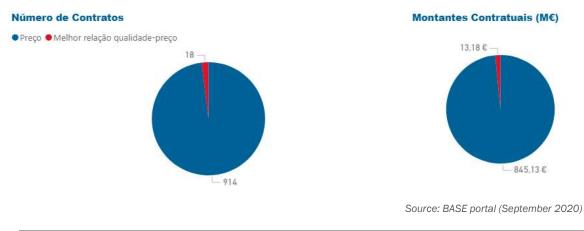
Graph 72- Number of tenders per procedure: direct awards for the purchase of goods and services (2019)

Inferior a 25.000€	Less than EUR 25,000
Entre 25.000€	Between EUR 25,000 and EUR 50,000
Superior a 50.000€	Over 50,000
Total Geral	Grand total

### 7. AWARD CRITERIA

### 7.1. «PRICE» VS «BEST VALUE FOR MONEY»

In a reduced sample of<sup>14</sup> competitive procedures (based on the tender notice) whose contracts were concluded in 2019, it was found that in 91,8% the only award criterion was the price, as provided for in Article 74. These contracts corresponded to 98% of the contractual amounts.



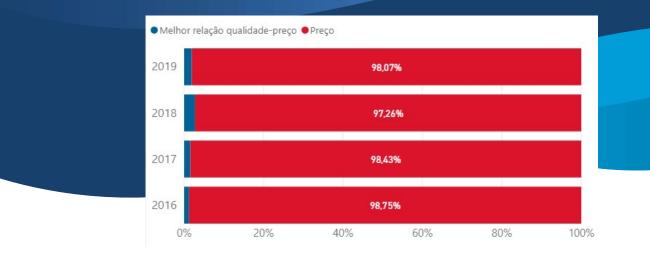
Graph 73- Award	critoria in onor	nrocadurae	(nublic proced	urge and restrict	ad procedures)
	cincenta in oper	i procedures	(public proced	ures and restrict	eu procedures/

Número de Contratos	Number of contracts
Montantes contratuais (M€)	Contractual amounts (EUR million)
Preço	Price
Melhor relação qualidade-preço	Best value for money

The trend observed in previous years, towards a timid decrease in the use of the price as the award criterion, continued in 2019.

<sup>&</sup>lt;sup>14</sup> Procurement procedures for which it was possible to identify the type of criterion that was used and its weight, where applicable, excluding direct award procedures.

Graph 74 – Relative weight of the award criteria per number of contracts: changes from 2016 to 2019



Source: BASE portal (September 2020)

Melhor relação qualidade-preço	Best value for money	
Preço	Price	

Regarding the contractual amounts involved, from 2018 to 2019, the predominance of contracts concluded only on the basis of the price when compared with those based on the best value for money increased by 0.2 pp to 98.46%.



Graph 75- Relative weight of the award criteria per contractual amounts: changes from 2016 para 2019

Melhor relação qualidade-preço	Best value for money
Preço	Price

Graph 76– Average value of contracts preceded by a competitive procedure, per award criterion: changes from 2016 to 2019



Source: BASE portal (September 2020)

Melhor relação qualidade-preço	Best value for money
Preço	Price

From 2018 to 2019, there was an increase in the average contractual value for contracts awarded on the basis of the price (now amounting to EUR 926,843), as well as in the contracts awarded on the basis of the "best value for money" (from EUR 198,346 in 2018 to EUR 732,004 in 2019).

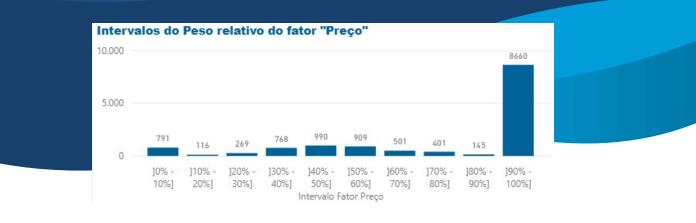
## 7.2. «BEST VALUE FOR MONEY»: WEIGHT OF THE PRICE FACTOR

If we consider only those contracts awarded on the basis of the "best value for money", we can observe the predominance of the price factor (or the like<sup>15</sup>) in the use of this criterion.

As shown in the graph below, the weight of the price factor, or the like, was higher than 50% in the large majority of competitive procedures launched in 2019 and included in the processed sample.

<sup>&</sup>lt;sup>15</sup> "The like" means the economic factor (financial burden, rents payable, etc.) of the contract.

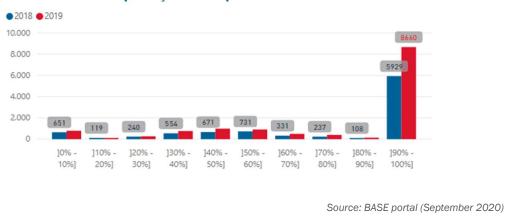
Graph 77- Breakdown of the weight of the "price" factor, or the like, when assessing tenders submitted under open procedures in 2019



Source: BASE portal (September 2020)

Intervalos do Peso relativo do fator "Preço"	Breakdown of the weight os the "price" factor

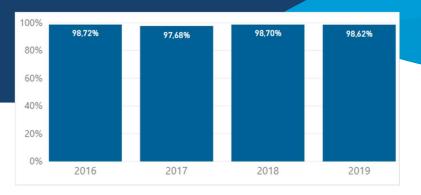
Graph 78- Cumulative breakdown of the weight of the price factor, or the like, when assessing tenders: 2018 and 2019



Peso Fator Peso da Apreciação das Propostas Weight of the price factor when assessing tenders

If we add the procedures in which the main factor for assessing the tenders was just the price to those procedures in which the price factor, while not being the only assessment factor, represented more than a half of the weighting, we find that in 98.6% of the competitive procedures the price was the most important and dominant weighting factor.

Peso Fator Peso na Apreciação das Propostas



Graph 79 - Percentage of the number of contracts in which the price factor, or the like, was largely dominant

Source: BASE portal (September 2020)

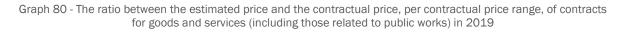
## 7.3. ABNORMALLY LOW PRICES

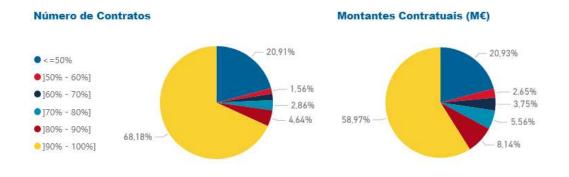
In the current economic and fiscal context, procurement procedures are particularly pricesensitive. For competitors, the need to maintain their activity in a context of low economic growth made them submit tenders whose value was below the prices they used to apply formerly, to the detriment of their profit margin. For contracting authorities, the fiscal constraints reflected not only in the size of their budgets but also in the administrative barriers (for instance, the available funds) led to a general decrease in the estimated prices of procedures, thus "smashing" potential competitors, and favoured the economic factor, by assigning it a greater weight than it would probably be the case in a different context.

Another way to examine and quantify this issue is to look at the final value of the contract taking into account the estimated price<sup>16</sup> and the abnormally low price.

<sup>&</sup>lt;sup>16</sup> This is an innovative concept in the Portuguese legal framework that corresponds to the... maximum price the contracting authority is willing to pay for the performance of all services constituting the subject-matter of the contract ... (Article 47 of the PCC)

When we consider the contracts for goods and services (including those related to public works), regardless of the type of procedure, we see that in 68.2% of the sample contracts<sup>17</sup>, the final contractual amounts were close to or even lower than the abnormally low price calculated by reference to the estimated price. Their representativeness in terms of overall contractual amounts is slightly lower (59%). Figures in this analysis are partly the result of the fact that the estimated price in framework agreement procedures is global and there are contracts divided into lots of a lower price.





Source: BASE portal (September 2020)

Número de Contratos	Number of contracts
Montantes contratuais (M€)	Contractual amounts (EUR million)

Comparing to the contracts concluded in 2018 and considering the legal criterion used to identify (possible) abnormally low prices, we can see in 2019 an increase of 2.9 pp in the number of contracts and 8.5 pp (from 12.5% to 20.9%) in contractual amounts

<sup>&</sup>lt;sup>17</sup> We took into account 20.9% of the contracts, corresponding to 89.9% of the contractual amounts

Graph 81 - The ratio between the estimated price and the contractual price, per contractual price range, of contracts for goods and services

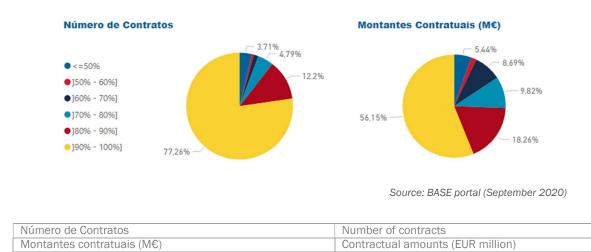
	20,91% 4,64	%	68,18%		
	3,03% 4,71%		70,82%		
16,4	41%		73,30%		
2016 12,349	%		77,91%		
0%	20%	40%	60%	80%	100%
	Contratuais (M€)				
<=50% •]50%	% - 60%] •]60% - 70%] •	]70% - 80%] •]80% - 9	0%] 😑 ]90% - 100%]		
2	20,93% 5.5	6% 8,14%	58,9	97%	
			69,72%		
2018 12,469	% 4,70% 7,96%				
018 12,469 10,57%			70,17%		

Source: BASE portal (September 2020)

Número de Contratos	Number of contracts
Montantes contratuais (M€)	Contractual amounts (EUR million)

Comparing to 2018, we can see that the number of public works contracts continued to evolve in the same direction: the contracts concluded for values that complied with the criterion of the abnormally low price varied by 2.15 pp. As regards the contractual amounts, there was an increase of 4.2 pp (to 7.07%).

Graph 82 - The ratio between the estimated price and the contractual price, per contractual price range, of contracts for public works contracts: year 2019



Compared to 2018, the contracts related to public works remained the same regarding the number: contracts concluded for values that complied with the criterion of the abnormally low price varied by 2.15 percentage points. As for contractual amounts, they increased by 4.2 percentage points (to 7.07%).

Graph 83 - The ratio between the estimated price and the contractual price, per contractual price range, of public works contracts: changes from 2016 to 2019

Núm	ero de C	ontratos				
●<=5	0% 🔵]50% -	60%] ●]60% ·	· 70%] •]70% - 80%] •]80% -	90%] 😑 ]90% - 100%]		
	4,79%	12,20%		77,26%		
2018	5,35%	13,22%		77,31%		
	5,04%	11,35%		80,08%		
2016	6,29%	10,85%		78,49%		
0	196	20%	40%	60%	80%	100%

#### Montantes Contratuais (M€)

● <=50% ●]50% - 60%] ●]60% - 70%] ●]70% - 80%] ●]80% - 90%] ●]90% - 100%]

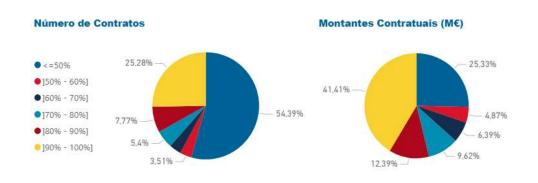
	5,44%	8,69%	9,82%	18,26%		56,15%	
2018		8,62%		25,15%		59,29%	
	5,60%	14,13	7%	20,78%		57,21%	
2016	6,75%	17,	,08%	18,75%		56,36%	
C	0%		20%	409	6 60%	8	0% 100%

Source: BASE portal (September 2020)

Número de Contratos	Number of contracts
Montantes contratuais (M€)	Contractual amounts (EUR million)

If we analyse only the competitive procedures, we notice that awards close to the abnormally low price values were more frequent. For goods and services, the number of contracts where the contractual value was equal to or lower than 50% of the estimated price reached 54.4%, representing 25.33% of the contractual amounts.

Graph 84 - Deviation between the basic price and the contractual price, per contractual price range, of public works contracts resulting from competitive procedures in 2019

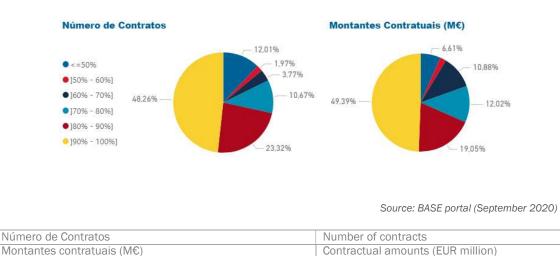


Número de Contratos	Number of contracts
Montantes contratuais (M€)	Contractual amounts (EUR million)



The same happens with public works contracts, where we can see that 12.1% of the number of contracts and 6.6% of the contractual amounts concerned were awarded for a lower value than the reference value for the abnormally low price.





A short analysis based on the CPV classification shows that public works predominate over the remaining expenditure, mainly because of "Construction work", which represents 42.48% of the overall contractual value.

### Table 8 – Breakdown of contracts per CPV

CPV	Descrição CPV	Nº Contratos	Peso	Valor Contratual (M€)	Peso
33	Equipamento médico, medicamentos e produtos para cuidados pessoais	27.847	40,12%	993,78 €	17,70%
45	Construção	9.536	12,91%	2.384,55 €	42,48%
79	Serviços a empresas: direito, comercialização, consultoria, recrutamento, imp	9.149	12,32%	391,84 €	6,98%
50	Serviços de reparação e manutenção	5.989	8,00%	220,02 €	3,92%
71	Serviços de arquitectura, construção, engenharia e inspecção	5.709	7,89%	209,00 €	3,72%
72	Serviços de TI: consultoria, desenvolvimento de software, Internet e apoio	4.706	6,41%	263,78 €	4,70%
90	Serviços relativos a águas residuais, resíduos, limpeza e ambiente	2.845	4,04%	331,03 €	5,90%
34	Equipamento e produtos auxiliares de transporte	2.900	3,85%	249,09 €	4,44%
55	Serviços de hotelaria, restauração e comércio a retalho	1.621	2,25%	173,10 €	3,08%
09	Produtos petrolíferos, combustíveis, electricidade e outras fontes de energia	1.541	2,21%	396,85 €	7,07%
Total		71.843	100,00%	5.613,04 €	100,00%

Source: BASE portal (September 2020)

Equipamento médico, medicamentos e produtos para cuidados	Medical equipment, pharmaceuticals and personal care
pessoais	products
Construção	Construction
Serviços a empresas: direito, comercialização, consultoria,	Business services: law, marketing, consulting, recruitment,
recrutamento, impressão e segurança	printing and security
Serviços de reparação e manutenção	Repair and maintenance services
Serviços de arquitectura, construção, engenharia e inspecção	Architectural, construction, engineering and inspection services
Serviços de TI: consultoria, desenvolvimento de software, internet e	IT services: consulting, software development, Internet and
apoio	support
Serviços relativos a águas residuais, resíduos, limpeza e ambiente	Sewage, refuse, cleaning and environmental services
Equipamento e produtos auxiliares de transporte	Transport equipment and auxiliary products to transportation
Serviços de hotelaria, restauração e comércio a retalho	Hotel, restaurant and retail trade services
Produtos petrolíferos, combustíveis, electricidade e outras fontes de	Petroleum products, fuel, electricity and other sources of energy
energia	

# A comparison with 2018 figures shows distinct variations.

### Table 9 – Breakdown of contracts per CPV: comparing 2018 and 2019

Descrição CPV	Valor Contratual Homólogo (M€)	%	Valor Contratual Atual (M€)	%
Construção	1.825,75	32,53%	2.384,55 €	42,48%
Equipamento e produtos auxiliares de transporte	141,19	2,52%	249,09 €	4,44%
Equipamento médico, medicamentos e produtos para cuidados pessoais	1.044,05	18,60%	993,78 €	17,70%
Produtos petrolíferos, combustíveis, electricidade e outras fontes de energia	349,70	6,23%	396,85 €	7,07%
Serviços a empresas: direito, comercialização, consultoria, recrutamento, impressão e segurança	328,79	5,86%	391,84 €	6,98%
Serviços de arquitectura, construção, engenharia e inspecção	186,36	3,32%	209,00 €	3,72%
Serviços de hotelaria, restauração e comércio a retalho	284,93	5,08%	173,10 €	3,08%
Serviços de reparação e manutenção	176,11	3,14%	220,02 €	3,92%
Serviços de TI: consultoria, desenvolvimento de software, Internet e apoio	219,08	3,90%	263,78 €	4,70%
Serviços relativos a águas residuais, resíduos, limpeza e ambiente	237,53	4,23%	331,03 €	5,90%
Total	4.793,50	85,40%	5.613,04 €	100,00%

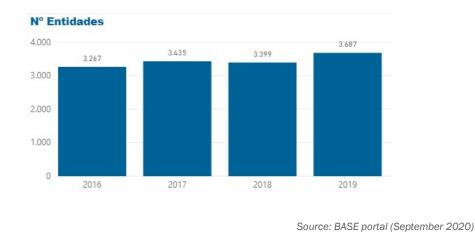
Construção	Construction
Equipamento e produtos auxiliares de transporte	Transport equipment and auxiliary products to transportation
Equipamento médico, medicamentos e produtos para cuidados	Medical equipment, pharmaceuticals and personal care
pessoais	products
Produtos petrolíferos, combustíveis, electricidade e outras fontes de	Petroleum products, fuel, electricity and other sources of energy
energia	
Serviços a empresas: direito, comercialização, consultoria,	Business services: law, marketing, consulting, recruitment,
recrutamento, impressão e segurança	printing and security
Serviços de arquitectura, construção, engenharia e inspecção	Architectural, construction, engineering and inspection services
Serviços de hotelaria, restauração e comércio a retalho	Hotel, restaurant and retail trade services
Serviços de reparação e manutenção	Repair and maintenance services
Serviços de TI: consultoria, desenvolvimento de software, internet e	IT services: consulting, software development, Internet and
apoio	support
Serviços relativos a águas residuais, resíduos, limpeza e ambiente	Sewage, refuse, cleaning and environmental services

## 8. STAKEHOLDERS IN PUBLIC PROCUREMENT PROCEDURES

## 8.1. CONTRACTING AUTHORITIES

N° Entidade

In 2019, the number of authorities that reported contracts to the BASE portal was 3,687. This represents an increase of 288 (+8.5%) over 2018 and an increase of 252 (+8.5%) in the number of contracting authorities, over 2017.



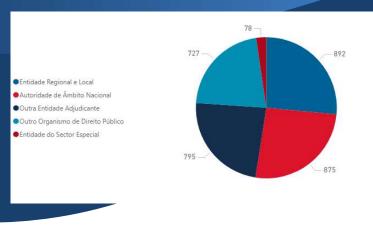
Graph 86– Number of contracting authorities having reported contracts: changes from 2016 to 2019

A breakdown per type of contracting authorities shows that the "Regional and local

Number of authorities

A breakdown per type of contracting authorities shows that the "Regional and local authorities" group is the largest one (892), followed by "National authorities" (875), "Other contracting authorities" (795), "Other bodies governed by public law" (727) and "Entities operating in the special sector" (78).

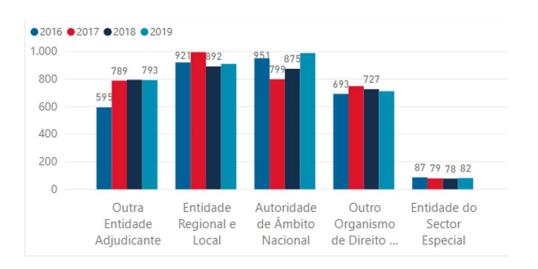
Graph 87- Number of contracting authorities per type of authority (2019)

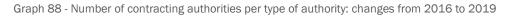


Source: BASE portal (September 2020)

Entidade Regional e Local	Regional and local authority
Autoridade de Âmbito Nacional	National authority
Outra Entidade Adjudicante	Other contracting authority
Outro organismo de Direito Público	Other body governed by public law
Entidade do Sector Especial	Entity operating in a special sector

Compared to 2018, there was an increase in the number of entities in all segments, with a stronger positive variation in the "National authorities" group.





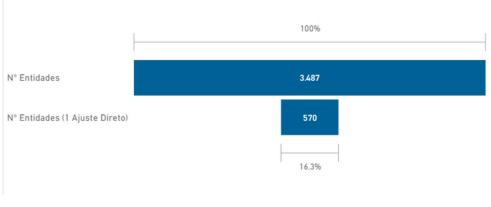
Outra Entidade Adjudicante	Other contracting authority
Entidade Regional e Local	Regional and local authority
Autoridade de Âmbito Nacional	National authority
Outro organismo de Direito Público	Other body governed by public law
Entidade do Sector Especial	Entity operating in a special sector



Notwithstanding that increase as regards the reporting authorities, the number still appears to fall short of the entire group of contracting authorities that are required by the Public Contracts Code to report their procedures and contracts to the BASE portal.

Since competitive procedures must be carried out through electronic platforms, which ensure the communication with the portal, this under-representation of reporting authorities tends to be linked to those contracting authorities that have used only the direct award.

Furthermore, 16.8% of the contracting authorities (570) reported only one contract under direct award.

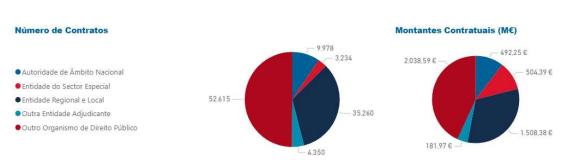


Graph 89- Number of contracting authorities that reported only one contract or zero contracts under direct award, but did report other contracts

Source: BASE portal (September 2020)

N° Entidades	Number of reporting authorities
N° Entidades (1 Ajuste Direto)	Number of authorities that reported one
	direct award procedure

The entities that concluded a higher number of contracts in 2019 were the "Other bodies governed by public law" and the "Local and regional authorities". As far as contractual amounts are concerned, it is also the "Other bodies governed by public law" that come first, followed by the "Local and regional authorities" representing 31.9% of the contractual amounts.



Graph 90- Public procurement in 2019 per type of contracting authority

Source: BASE portal (September 2020)

Autoridade de Âmbito Nacional	National authority
Entidade do Sector Especial	Entity operating in a special sector
Entidade Regional e Local	Regional and local authority
Outra Entidade Adjudicante	Other contracting authority
Outro organismo de Direito Público	Other body governed by public law

The top 10 (ten) contracting authorities as regards the contractual amounts were responsible for EUR 1.000 million and are represented by Lisbon North and Coimbra Hospital Centers.

#### Table 10 - Ranking of the contracting authorities with the largest procurement volume

Organização	Nº Contratos (Data Publicação)	Peso	Valor Contratual (M€) ▼	Peso
Centro Hospitalar Universitário de Lisboa Norte, EPE	5.414	45,21%	397,09 €	39,72%
Centro Hospitalar e Universitário de Coimbra, E. P. E.	2.860	23,88%	276,36 €	27,64%
SPMS - Serviços Partilhados do Ministério da Saúde, E. P. E.	2.259	18,86%	267,64 €	26,77%
Centro Hospitalar Universitário do Algarve, E.P.E.	2.652	22,15%	217,37 €	21,74%
CENTRO HOSPITALAR DE SETÚBAL E.P.E.	1.822	15,22%	215,70 €	21,58%
Infraestruturas de Portugal	492	4,11%	209,39 €	20,95%
Centro Hospitalar de Lisboa Ocidental, EPE (CHLO)	1.654	13,81%	199,50 €	19,96%
Centro Hospitalar do Porto, E.P.E. (CHP)	1.739	14,52%	197,91 €	19,80%
Unidade Local de Saúde de Matosinhos, EPE (ULSM)	1.912	15,97%	190,86 €	19,09%
Hospital Professor Doutor Fernando Fonseca, E. P. E.	1.623	13,55%	185,64 €	18,57%
Total	11.975	100,00%	999,69 €	100,00%

Source: BASE portal (September 2020)

Organização	Contracting authority
Nº Contratos (Data Publicação)	Number of contracts (Date of publication)
Peso	Weight
Valor Contratual (M€)	Contractual Value (EUR million)

## 8.2. ADJUDICATÁRIOS

In 2018, the contracting authorities awarded contracts to 120,032 economic operators, representing an increase of 19% in the number of contactors compared to 2018 (100,776).

#### Table 11 - Contractors per nationality

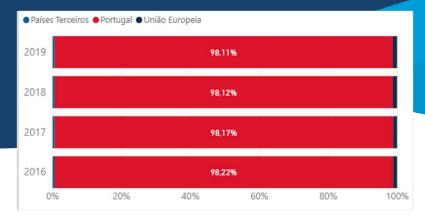
Localização	Nº Adjudicações (Contrato)	Peso
	20	0,02%
Países Terceiros	706	0,59%
Portugal	117.741	98,09%
União Europeia	1.565	1,30%
Total	120.032	100,00%

Source: BASE portal (September 2020)

Localização	Location
N° Adjudicações (Contrato)	Number of Awards (contracts)
Peso	Weight
Países Terceiros	Third Countries
União Europeia	European Union
Total	Contractual Value (EUR million)

In most contracts concluded in 2018 (117,741, i.e., 95% of the total number of contactors) the co-contractors were economic operators established in Portugal. Economic operators from other EU countries represented 1.3%, while 0.6% came from third countries.





Source: BASE portal (September 2020)

Países Terceiros	Third Countries
União Europeia	European Union

Based on a sample of companies representing the number of contracts and the contractual value, it was possible to characterize<sup>18</sup> the business fabric of the contractors with whom at least one public contract was concluded in 2019.

We can thus conclude that most contractors to whom public contracts were awarded in 2019 were micro enterprises <sup>19</sup> (29.02%). However, they represented 28.29% of all contracts concluded and only 9.92% of the contractual amounts. On the other hand, small and medium-sized enterprises (SMEs) <sup>20</sup>, representing 53.9% of the contractors, accounted for slightly more than a half of the contracts (53.67%), corresponding to nearly <sup>1</sup>/<sub>2</sub> of the contractual amounts (49.71%). Lastly, large enterprises <sup>21</sup> represented just 17.08% of all contractors, having concluded 18.05% of the contracts, which correspond to approximately <sup>1</sup>/<sub>3</sub> (40.37%) of the contractual amounts.

<sup>19</sup> Companies with less than 10 employees and a turnover of EUR 2 million

<sup>&</sup>lt;sup>18</sup> Characterization according to the criteria laid down in Decree-Law No 372/2007 of 6 November 2007.

<sup>&</sup>lt;sup>20</sup>Including small enterprises (companies with less than 50 employees and a turnover of less than EUR 10 million) and medium-sized enterprises (companies with less than 250 employees and a turnover of less than EUR 50 million).

<sup>&</sup>lt;sup>21</sup> Companies with at least 250 employees and a turnover of EUR 50 million.

Graph 92 – Contractors' representativeness, per company size

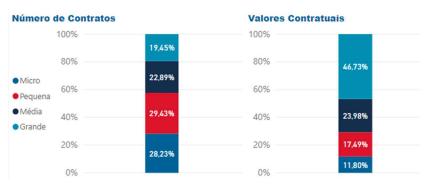


Source: portal BASE (October 2020)

Número de Empresas	Number of companies
Número de Contratos	Number of contracts
Valores Contratuais (M€)	Contactual Value (EUR million)
Dimensão Empresas	Company size
Micro	Micro
Pequena	Small
Média	Medium
Grande	Large

If we look only at the contracts for goods and services, we see that SMEs have an equally significant weight, representing 52.32% of the number of contracts and 41.47% of the contractual amounts. Large enterprises obtained 19.45% of the contracts, which together represented 46.73% of the contractual amounts.





Número de Contratos	Number of contracts
Valores Contratuais	Contactual Value
Micro	Micro
Pequena	Small
Média	Medium
Grande	Large

As regards public procurement related to public works, SMEs accounted for a rather significant share (66.82% of the contracts and 65.10% of the contractual amounts), and surpassed even large companies in the amounts involved (28.48% of the contractual amounts, corresponding to 4.32% of the number of contracts).



Graph 94 – Contractors' representativeness per company size – Public works

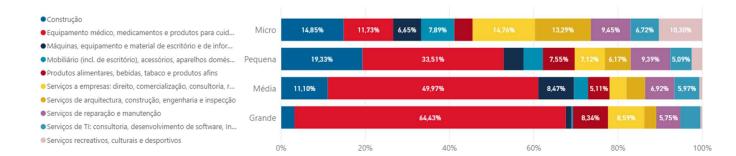
Source: portal BASE (October 2020)

Número de Contratos	Number of contracts
Valores Contratuais	Contactual Value
Micro	Micro
Pequena	Small
Média	Medium
Grande	Large

If we look at the structure of the concluded contracts taking into account the company size and the classification according to the Common Procurement Vocabulary (CPV), but considering only the categories (CPV division) with a share of more than 5% in any of the size segments, we can see a few differences.

First of all, we see that diversity increases when the size of the company decreases. Therefore, as the company size increases, the contracts tend to focus on certain types of purchases.

#### Graph 95 – Public contracts structure per company size and per CPV



Construção	Construction
Equipamento médico, medicamentos e produtos para cuidados	Medical equipment, pharmaceuticals and personal care
pessoais	products
Máquinas, equipamento e material de escritório e de informática,	Office and computing machinery, equipment and supplies
excepto mobiliário e pacotes de	except furniture and software packages
programas (software)	
Mobiliário (incl. de escritório), acessórios, aparelhos domésticos	Furniture (incl. office furniture), furnishings, domestic
(excl. iluminação) e produtos de	appliances (excl. lighting) and cleaning products
limpeza	
Produtos alimentares, bebidas, tabaco e produtos afins	Food, beverages, tobacco and related products
Serviços a empresas: direito, comercialização, consultoria,	Business services: law, marketing, consulting, recruitment,
recrutamento, impressão e segurança	printing and security
Serviços de arquitectura, construção, engenharia e inspecção	Architectural, construction, engineering and inspection services
Serviços de reparação e manutenção	Repair and maintenance services
Serviços de TI: consultoria, desenvolvimento de software, internet e	IT services: consulting, software development, Internet and
apoio	support
Serviços recreativos, culturais e desportivos	Recreational, cultural and sporting services

"Construction work" concentrates the highest number of contracts and its weight is more significant for small enterprises (19.33%), micro enterprises (14.85%) and medium-sized enterprises (11.10%) than for large enterprises (3.17%). Linked to this category of contracts, category "Architectural, construction, engineering and inspection services" is relevant for the micro–enterprises segment (13.29%), but less so for the remaining ones.

Category "Medical equipments, pharmaceuticals and personal care products" is quite relevant in terms of contracts for large enterprises, where it represented 64.43%.

Descrição CPV	Micro	Pequena	Média	Grande	Total
Serviços recreativos, culturais e desportivos	10,30%	2,53%	0,70%	0,44%	3,73%
Serviços de TI: consultoria, desenvolvimento de software, Internet e apoio	6,72%	5,09%	5,97%	4,74%	5,66%
Serviços de reparação e manutenção	9,45%	9,39%	6,92%	5,75%	8,19%
Serviços de arquitectura, construção, engenharia e inspecção	13,29%	6,17%	4,43%	2,85%	7,01%
Serviços a empresas: direito, comercialização, consultoria, recrutamento, impressão e segurança	14,76%	7,12%	4,00%	8,59%	8,62%
Produtos alimentares, bebidas, tabaco e produtos afins	4,35%	7,55%	5,11%	8,34%	6,32%
Mobiliário (incl. de escritório), acessórios, aparelhos domésticos (excl. iluminação) e produtos de limpeza	7,89%	4,60%	3,33%	0,39%	4,40%
Máquinas, equipamento e material de escritório e de informática, excepto mobiliário e pacotes de programas (software)	6,65%	4,72%	8,47%	1,31%	5,53%
Equipamento médico, medicamentos e produtos para cuidados pessoais	11,73%	33,51%	49,97%	64,43%	37,27%
Construção	14,85%	19,33%	11,10%	3,17%	13,27%
Total	100.00%	100,00%	100.00%	100.00%	100.00%

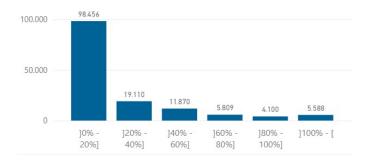
Table 12 – Public contracts structure, per company size and per  $\ensuremath{\mathsf{CPV}}$ 

Serviços recreativos, culturais e desportivos	Recreational, cultural and sporting services
Serviços de TI: consultoria, desenvolvimento de software, internet e	IT services: consulting, software development, Internet and
apoio	support
Serviços de reparação e manutenção	Repair and maintenance services
Serviços de arquitectura, construção, engenharia e inspecção	Architectural, construction, engineering and inspection services
Serviços a empresas: direito, comercialização, consultoria,	Business services: law, marketing, consulting, recruitment,
recrutamento, impressão e segurança	printing and security
Produtos alimentares, bebidas, tabaco e produtos afins	Food, beverages, tobacco and related products
Mobiliário (incl. de escritório), acessórios, aparelhos domésticos	Furniture (incl. office furniture), furnishings, domestic
(excl. iluminação) e produtos de	appliances (excl. lighting) and cleaning products
limpeza	
Máquinas, equipamento e material de escritório e de informática,	Office and computing machinery, equipment and supplies
excepto mobiliário e pacotes de	except furniture and software packages
programas (software)	
Equipamento médico, medicamentos e produtos para cuidados	Medical equipment, pharmaceuticals and personal care
pessoais	products
Construção	Construction

## 8.2.1. SHARE OF PUBLIC CONTRACTS IN CONTRACTORS' TURNOVER

Seeking to analyse the impact public contracts might have had on contractors, in 67.9% of the cases, the share of the contracts concluded in 2019 with a given contracting authority represented less than 20% of the economic operator's turnover.

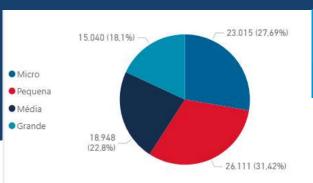
Graph 96– Number of situations in which the weight of the contracts concluded with a given contracting authority in 2018 represented more than 20% of the economic operator's turnover in 2019



Source: BASE portal (September 2020)

Considering the other situations, it is worth noting that for 2019 it was possible to identify 5.588 cases where the value of the contracts awarded by contracting authorities was higher than the turnover of the companies concerned (probably due to the existence of multi-annual contracts). Most of these companies (31.42%) were small enterprises.

Graph 97- Classification per type of the companies whose turnover was lower than the value of the public contracts (2019)

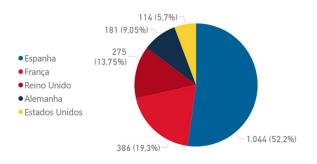


Source: portal BASE (October 2020)

	Company size
Micro	Micro
Pequena	Small
Média	Medium
Grande	Large

## 8.2.2. ORIGIN OF NON-DOMESTIC CONTRACTORS

Graph 98- Number of contractors, per country (2019)



Espanha	Spain
França	France
Reino Unido	UK
Alemanha	Germany
Estados Unidos	United States

Considering the origin of the contractors, the country with the largest number of enterprises with which at least one public contract was concluded was Spain (1 044), followed by France (386) and United Kingdom (275).

The 10 contractors with the largest volume of public contracts concluded in 2019 represented 1.060 million euros of the total amount of contracts reported to the BASE Portal.

Organização	Nº Contratos	Peso	Valor Contratual	Peso
Mota-Engil SA	26	1,28%	169.185.905,52 €	17,65%
EDP - COMERCIAL, SA	331	12,74%	160.911.997,34 €	16,78%
FERGRUPO – Construções Técnicas Ferroviárias, S.A.	12	0,57%	160.754.813,04 €	16,77%
Sacyr Somague, SA	3	0,29%	130.851.753,88 €	13,65%
Sacyr Infraestructuras, S.A.	1	0,05%	130.463.756,00 €	13,61%
MEO - SERVIÇOS DE COMUNICAÇÕES E MULTIMÉDIA, S.A.	751	33,10%	108.326.783,40 €	11,30%
Endesa Energia, S.A Sucursal Portugal	56	2,85%	107.185.195,07 €	11,18%
Petrogal, S.A.	412	21,30%	104.691.698,17 €	10,92%
Somafel - engenharia e Obras Ferroviárias, S.A.	12	0,62%	98.238.588,74 €	10,25%
Roche Farmaceutica Química	592	27,67%	92.230.003,26 €	9,62%
Total	2.186	100,00%	958.707.921,01 €	100,00%

Table 13 – Public contracts structure, per company size and per CPV

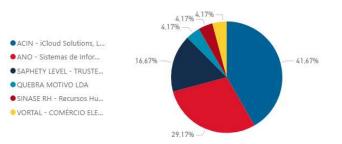
Organização	Contracting authority
N° Contratos	Number of contracts
Peso	Weight
Valor Contratual	Contractual Value

## 8.3. ELECTRONIC PLATFORMS

8.3.1. CONTRACTS CONCLUDED IN 2019 WITH ELECTRONIC PLATFORMS FOR THE PURCHASE OF E-PROCUREMENT PLATFORM SERVICES

E-procurement platforms are a key tool in public purchasing, as competitive procedures are mandatorily carried out through them. As we could see , in 2019 they were responsible for carrying out 45.5% of the procedures launched in the same year, corresponding to 81.9% of the underlying estimated price.

Looking at the contracts concluded in 2019 for the purchase of services relating to the conduct of competitive procedures through a certified electronic platform, we find two suppliers with a significant market share – Acin Solutions (acinGov) and Ano – Sistemas de Informação (anoGov) – accounting for 70,8% of the total number of new contracts.

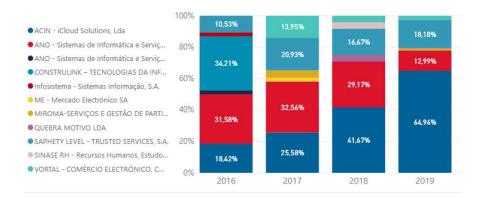


Graph 99- Breakdown of the contracts concluded with electronic platforms for the conduct of procedures, per certified entity



Comparing to the previous years, it appears that the market of e-procurement platforms has evolved towards a greater distribution. In fact, the three companies with the largest share represented 96.1% of the market in 2019.

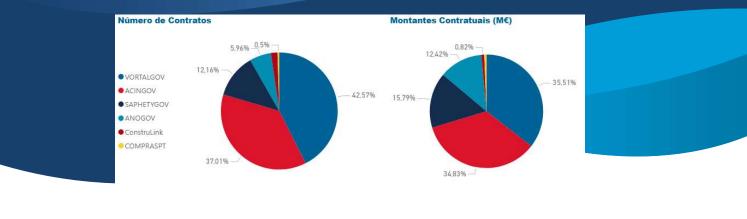
Graph 100- Breakdown of the contracts concluded with electronic platforms for the conduct of procedures, per certified entity: changes from 2016 to 2019



Source: BASE portal (September 2020)

# 8.3.2. CONTRACTS CONCLUDED IN 2019, PER PLATFORM THROUGH WHICH PROCEDURES WERE CARRIED OUT

As regards the relative weight of the number and the contractual amounts of the contracts carried out through each platform, there is a concentration in three platforms (VortalGOV, acinGov and SaphetyGov), which ensured 91.7% of the number of contracts reported to the BASE portal and represented 86.1% of the overall contractual amount.



Graph 101- Breakdown of the number of contracts and the contractual amounts carried out per platform

Source: BASE portal (September 2020)

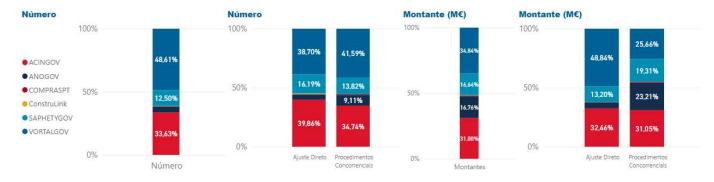
VortalGov was first as far as the number of contracts is concerned (42.57%), and it was also through this platform that the largest contractual volume was carried out (35.51%), followed by acinGov with 37.01% of the contracts and 34.83% of the contractual value.

Compared to 2018 and taking into account the global market, the relevance of anoGov increased by 4.34 pp and that of saphetyGov increased by 0.86 pp.





As regards the type of procedure, it should be highlighted the weight that VortalGov saw in competitive procedures in terms of the number of contracts (41.6%) in 2019, and the weight of acinGov, in terms of contractual amounts (31.1%).



#### Graph 103- Breakdown of the number of contracts and the contractual amounts per platform in 2019

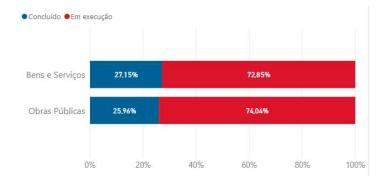
Número	Number
Montante (milhões euros)	Amount (EUR million)

## 9. CONTRACT PERFORMANCE

9.1. PRICE DEVIATION<sup>22</sup>

When data for drafting this report were collected (from concluded contracts with an indication of the actual total price), the recorded completion rate was higher for goods and services (27.15%, corresponding to 36.177 contracts) than for public works (25.96%, corresponding to 2.855 contracts).





Source: BASE portal (September 2020)

Concluído	Concluded
Em execução	Underway
Bens e Serviços	Goods and services
Obras Públicas	Public works

When we compare the actual total value of each contract with the contractual price, we see that only 0.35% of the contracts for goods and services had a final total price that was higher than the value established in the contract.

<sup>&</sup>lt;sup>22</sup> It should be noted that the price deviation in this context corresponds to the difference between the actual total price of the contract and the contractual price. The nature of extra costs is not considered; for lack of information, these deviations may be due to more and/or less work than expected, to default interest, etc.

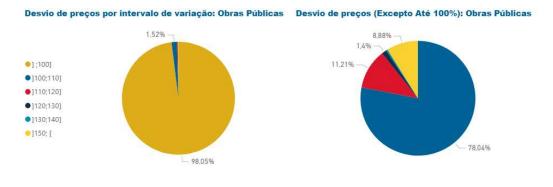


Graph 105- Price deviations per range: Goods and services

Source: BASE portal (September 2020)

Desvio de preços por intervalo de variação: Bens e	Price deviation per range: Goods and
Serviços	services
Desvio de preços (excepto até 100%): Bens e	Price deviation (without until 100%):
Serviços	Goods and services

As for public works, the weight of contracts in a similar situation is slightly higher, but the proportion is very low: the final value was higher than the contractual value in only 1.52% of the contracts relating to public works.



Graph 106- Price deviations per range: Public works

Source: BASE portal (September 2020)

Desvio de preços por intervalo de variação: Bens e	Price deviation per range: Goods and
Serviços	services
Desvio de preços (excepto até 100%): Bens e	Price deviation (without until 100%):
Serviços	Goods and services

Among the contracts concluded in 2019 with an actual total price higher than the contractual price, 86% concerned the purchase of goods and services, corresponding to 56% of the contractual amounts.





Source: BASE portal (September 2020)

Número de contratos	Number of contracts
Montantes contratuais (milhões euros)	Contractual amounts (EUR million)
Bens e Serviços	Goods and services
Obras Públicas	Public works

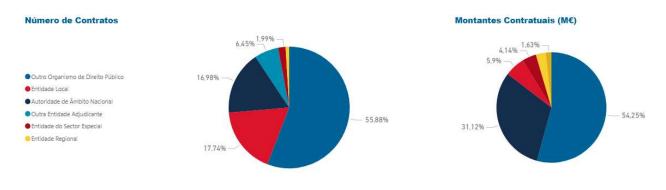
An analysis per type of procedure shows that most contracts (79%) and 40% of the contractual amount concerned contracts concluded under a direct award procedure.



Graph 108- Contracts with an actual price higher than the contractual price, per type of procedure

Número de contratos	Number of contracts
Montantes contratuais (milhões euros)	Contractual amounts (EUR million)
Ajuste Direto	Direct award
Concorrenciais	Competitive procedures

Considering the type of contracting authorities that concluded contracts whose final actual price was higher than the contractual value, that was mainly the case in "Other bodies governed by public law" (55.88% of the contracts and 54.25% of the contractual amounts) and in "Local authorities" (17.74% of the contracts and 5.9% of the contractual amounts).

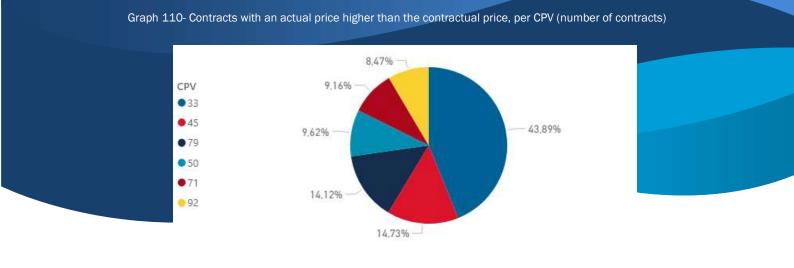


Graph 109- Contracts with an actual price higher than the contractual price, per type of contracting authority

#### Source: BASE portal (September 2020)

Outro organismo de Direito Público	Other body governed by public law	
Entidade Local	Local authority	
Autoridade de Âmbito Nacional	National authority	
Outra Entidade Adjudicante	Other contracting authority	
Entidade do Sector Especial	Entity operating in a special sector	
Entidade Regional	Regional authority	

As regards the type of expenditure, the largest number of contracts can be found for "Medical equipments, pharmaceuticals and personal care products" (43.9%), followed by "Construction work" (14.7%) and "Business services: law, marketing, consulting, recruitment, printing and security" (14.1%).



Source: BASE portal (September 2020)

## 9.2. DEADLINE DEVIATION

When data for drafting this report were collected, 75.96% of the concluded contracts mentioned the actual duration of the contracts (73.9% in the case of contracts for the purchase of goods and services and 99.5% in the case of contracts relating to public works).

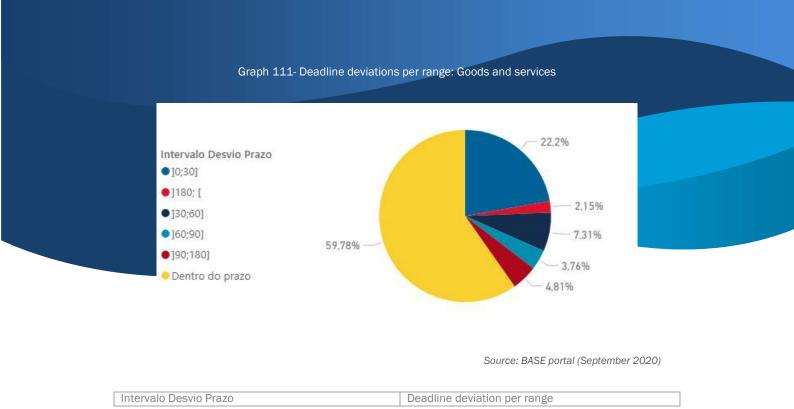
## Table 14 – Contracts indicating the final deadline

Tipo Contrato	Nº Contratos (Data de celebração)	Nº Contratos Concluídos	Peso
BS	111.089	82.098	73,90%
OP	9.692	9.646	99,53%
Total	120.781	91.744	75,96%

Source: BASE portal (September 2020)

Tipo Contrato	Type of contract
Nº Contratos (Data Celebração)	Number of contracts with conclusion date
Nº Contratos Concluídos	Number of contracts completed
BS	Goods and services
OP	Public works

As regards compliance with the deadline established in the contract for its completion, in the case of goods and services that deadline was not met in 40.23% of the contracts. However, that deadline was exceeded by more than 60 days in only 8.57% of the contracts.



In the case of public works, most contracts were not completed within the established deadline; nevertheless, the deadline was met in 39.13% of the contracts. It was even exceeded by more than 60 days in 8.7% of the contracts.

